

# LIPPO MALLS INDONESIA RETAIL TRUST

# 2012 FIRST QUARTER UNAUDITED FINANCIAL STATEMENTS AND DISTRIBUTION ANNOUNCEMENT

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## Introduction

Lippo Malls Indonesia Retail Trust ("LMIR Trust") is a Singapore-based real estate investment trust ("REIT") constituted by a trust deed dated 8 August 2007 between LMIRT Management Limited as the Manager and HSBC Institutional Trust Services (Singapore) Limited as the Trustee. LMIR Trust was listed on the Singapore Exchange Securities Trading Limited on 19 November 2007.

LMIR Trust was established with the principal investment objective of owning and investing on a long-term basis in a diversified portfolio of income-producing real estate in Indonesia that is primarily used for retail and / or retail-related purposes, and real estate related assets in connection with the foregoing purposes. As at 31 March 2012, LMIR Trust's property portfolio comprises ten retail mall properties and seven retail spaces located within other retail malls, all of which are located in Indonesia.

LMIR Trust's distribution policy to date is to distribute 100% of its tax-exempt income (after deduction of applicable expenses) and capital receipts for the period commencing from listing date to year 2009, and thereafter at least 90.0% of the tax-exempt income (after deduction of applicable expenses) and capital receipts. The tax-exempt income comprises dividends received from the Singapore Special Purpose Companies ("SPCs"). These are dividends from the Indonesian SPCs paid out of income (less the related income taxes) derived by letting out of the properties. The capital receipts comprise mainly of amounts received by LMIR Trust from the redemption of redeemable preference shares in the Singapore SPCs.

## Summary of Lippo Malls Indonesia Retail Trust Group Results

Gross Revenue Net Property Income Distributable Amount

Available Distribution per Unit (cents)

Group			
1Q 2012	1Q 2011	Variance % Favourable/	
S\$'000	S\$'000	(Unfavourable)	
45,565	32,772	39.0%	
30,857	22,353	38.0%	
15,008	12,667	18.5%	

0.69	1.17	NM

Group

Variance %

#### 1 (a) (i) Statement of Comprehensive Income

				Variance %
		1Q 2012	1Q 2011	Favourable/
		S\$'000	S\$'000	(Unfavourable)
	Gross rent	26,560	20,101	32.1%
	Carpark income	1,845	1,373	34.4%
	Other rental income <sup>1</sup>	2,036	355	NM
	Service charge and utilities recovery	15,124	10,943	38.2%
	Total Gross Revenue <sup>2</sup>			
	Total Gross nevenue	45,565	32,772	39.0%
	Promote Constitute Foresteen			
	Property Operating Expenses	(000)	(004)	(7.00()
	Land rental	(323)	(301)	(7.3%)
	Property management fee	(1,246)	(897)	(38.9%)
	Property operating and maintenance expenses	(13,139)	(9,221)	(42.5%)
	Total Property Operating Expenses <sup>2</sup>	(14,708)	(10,419)	(41.2%)
	Net Property Income	30,857	22,353	38.0%
	net Floberty income	30,837	22,333	30.0 /6
	Interest income	176	348	(49.4%)
	Financial expenses	(4,091)	(2,400)	(70.5%)
	Administrative Expenses			
	Manager's management fees	(2,236)	(1,663)	(34.5%)
	Trustee's fee	(71)	(58)	(22.4%)
	Other trust operating expenses	(276)	(124)	` NM
	Total Administrative Expenses	(2,583)	(1,845)	(40.0%)
	·	,		,
	Other gains/ (losses) (net) (See Note A)	459	(2,409)	NM
	Total Return For The Period Before Tax	24,818	16,047	NM
	Income tax	(4,695)	(3,027)	(55.1%)
	Withholding tax	(2,248)	(1,770)	(27.0%)
		(=,= :0)	(1,7.70)	(27.1070)
	Total Return For The Period After Tax	17,875	11,250	NM
	Other Comprehensive Income:	,	,	
	Exchange Differences On Translating			
		(74,427)	29,946	NM
	Foreign Operations	(74,427)	29,940	INIVI
	Total Comprehensive Income For The Period	(50 550)	44 400	NINA
	reliou	(56,552)	41,196	NM
1 (a) (ii)	Statement of Distribution			
(-)()	Total Return for the period after tax before			
	distribution	17,875	11,250	NM
	Add back/ (less) non-cash items and other	,0.0	,200	
	adjustments:			
	- Manager's fee payable in the form of units	1,234	894	38.0%
	- Depreciation of plant and equipment	92	36	NM
	·	32	30	INIVI
	- Unrealised (gain)/ loss on foreign exchange	(0.077)	700	
	forward contracts	(3,977)	762	NM
	- Unrealised loss/ (gain) on interest rate swap	107	(455)	NM
	- Unrealised foreign exchange (gain)/ loss	(323)	180	NM
	Total Unitholders' Distribution	15,008	12,667	18.5%
	Unitholders' distribution:			
	- as distributions from operations	12,156	10,208	19.1%
	- as return of capital <sup>3</sup>	2,852	2,459	16.0%
	Total Unitholders' Distribution	15,008	12,667	18.5%
	. Cal. Calling Distribution	10,000	12,007	10.576
(Note A)	Other gains/ (losses) (net) comprise of:			
	Unrealised gain/ (loss) on foreign exchange			
	forward contracts	3,977	(762)	NM
	Unrealised (loss)/ gain on interest rate swap	(107)	455	NM
	Realised loss on foreign exchange forward	]		
	contracts	(3,842)	(2,057)	NM
	Unrealised foreign exchange gain/ (loss)	323	(180)	NM
	Miscellaneous income	108	135	NM
		459	(2,409)	NM
Footpote			. , , , , , , , , , , , , , , , , , , ,	

## Footnote:

- The other rental income includes rental guarantee income of \$1,499,000 from the vendors of Pluit Village and Plaza Medan Fair.
- The gross revenue and property operating expenses comprise financial results of Pluit Village and Plaza Medan Fair which were acquired in December 2 2011.
- 3 The return of capital comprises the amounts received by LMIR Trust from the redemption of its investment in the redeemable preference shares in the Singapore SPCs.

# 1 (b) (i) Statement of Financial Position

Statement of Financial Position
Current Assets Cash and cash equivalents Trade and other receivables Total Current Assets
Non-current Assets Investment properties <sup>1</sup> Investments in subsidiaries Plant and equipment Total Non-current Assets
Total Assets
Current Liabilities Trade and other payables Current tax payable Security deposits Other financial liabilities, current <sup>2</sup> Total Current Liabilities
Non-current Liabilities Secured borrowing <sup>3</sup> Deferred tax liabilities Deferred income Other financial liabilities, non-current <sup>2</sup> Total non-current liabilities
Total Liabilities
Unitholders' funds
Total Liabilities and Unitholders' fund

Group 31-Mar-12 31-Dec-11				
• · · · · · · · · · · · · · · · · · · ·				
S\$'000	S\$'000			
107,140	114,730			
29,469	23,911			
136,609	138,641			
.00,000	,			
1,468,320	1,545,241			
-	-			
2,778	2,812			
1,471,098	1,548,053			
1,607,707	1,686,694			
22,772	26,974			
7,999	6,692			
21,774	21,866			
13,706	14,164			
66,251	69,696			
147,500	147,500			
57,699	57,699			
98,860	104,061			
4,517	7,869			
308,576	317,129			
274 027	206 025			
374,827	386,825			
1,232,880	1,299,869			
1,607,707	1,686,694			

Tweet				
Trust 31-Mar-12 31-Dec-11				
S\$'000	S\$'000			
-	-			
156,785	145,719			
156,785	145,719			
-	-			
1,122,347	1,126,622			
	-			
1,122,347	1,126,622			
, ,	· · ·			
1,279,132	1,272,341			
, ,	, ,			
44,110	36,928			
254	-			
-	_			
13,652	14,106			
58,016	51,034			
30,010	31,034			
4.47.500	4.47.500			
147,500	147,500			
-	-			
-	-			
2,935	6,115			
150,435	153,615			
208,451	204,649			
1 070 601	1 067 600			
1,070,681	1,067,692			
1,279,132	1,272,341			
1,219,132	1,212,341			

## Footnote:

- The carrying values of the properties are stated based on the independent valuation as at 31 December 2011 and adjusted for property enhancements todate. The valuations and property enhancements figures are recorded in the financial statements of the Indonesian subsidiaries in Indonesian Rupiah and translated into Singapore Dollars using the respective exchange rate as at the end of each period. The decrease in investment properties is mainly due to the effect of changes in period end exchange rate.
- 2 The movements in other financial liabilities (current and non-current) are mainly as a result of unrealised movements in the value of derivatives, principally being foreign currency forward contracts of Indonesian Rupiah to Singapore Dollars.
- 3 The secured borrowing of S\$147.5 million will mature in June 2014.

## 1 (b) (ii) Borrowings and Debt Securities

## Secured borrowing

Amount Repayable

Group		
31-Mar-12	31-Dec-11	
S\$'000	S\$'000	
147,500	147,500	

Group

LMIR Trust has in place secured borrowing of S\$147.5 million (from a total facility of S\$190 million) maturing in June 2014 at an interest margin of 4% per annum over the base rate. The unutilised portion of the loan was expired in Q1 2012.

Unamortised transaction costs in relation to the term loan facility amounting to S\$6.6 million are included in the other financial liabilities (non-current). The facility is secured mainly on the following:

- -Pledge over the shares in 7 retail mall Singapore SPCs and 7 retail space Singapore SPCs ("Restricted Singapore Subsidiaries")
- -Pledge over the shares in 3 retail mall Indonesia SPCs and 6 retail space Indonesia SPCs ("Restricted Indonesia Subsidiaries")
- -First fixed mortgage charge over 3 retail malls and 6 retail spaces and first fixed and/ or floating charges over all the other assets of 9 Indonesia SPCs -First legal assignment of earnings of Restricted Subsidiaries
- -Legal assignment of rights under each lease agreement, lease guarantee, all insurance policies associated with the 3 retail malls and 6 retail spaces

## 1 (c) Statement of Cash Flows

Cash and cash equivalents per Statement of Cash Flows

Cash and cash equivalents in Statement of Financial Position

Add: Cash restricted in use for bank facilities

	Gro	up
	1Q 2012 S\$'000	1Q 2011 S\$'000
Operating activities		
Total return for the period before tax	24,818	16,047
Adjustments for		
- Manager's fee payable in units	1,234	894
- Interest income	(176)	(348)
- Amortisation of borrowing costs	714	776
- Interest expense	1,779	1,624
- Arrangement and commitment fee for		
unutilised facility written off	1,598	-
- Depreciation of plant and equipment	92	36
- Unrealised foreign exchange (gain)/ loss	(323)	180
- Unrealised (gain)/ loss on foreign exchange		
forward contracts	(3,977)	762
- Net effect of exchange rate changes in		(50)
consolidating foreign operations	3,560	(56)
- Unrealised loss/ (gain) on interest rate swap	107	(455)
Operating income before working capital changes	29,426	19,460
Changes in working capital		
Trade and other receivables	(5,558)	(3,248)
Trade and other payables	(4,841)	790
Deferred income	(5,201)	504
Security deposits	(92)	891
Net cash from operating activities before income tax	13,734	18,397
Income tax paid	(5,638)	(3,422)
Cash flows from operating activities	8,096	14,975
Investing activities		
Capital expenditures on investment properties	(1,066)	(287)
Purchase of plant and equipment	(58)	(93)
Interest income received	176	348
Cash flows used in investing activities	(948)	(32)
Financing activities		
Arrangement and commitment fee for		
unutilised facility written off	(1,598)	-
Decrease in other financial liabilities	60	677
Interest paid	(1,779)	(1,624)
Distribution to unitholders	(11,421)	(12,029)
Cash flows used in financing activities	(14,738)	(12,976)
Net (decrease)/ increase in cash and cash equivalents	(7,590)	1,967
Cash and cash equivalents at beginning of the period	113,230	109,979
Cash and cash equivalents at end of the period	105,640	111,946
Cash and cash equivalents in Statement of Cash Flows:		

111,946

111,946

105,640

1,500

107,140

## 1 (d) (i) Statements of Changes in Unitholders' Funds

Gro	oup	
1Q	201	2

Balance at beginning of the period

Total comprehensive income for the period Manager's management fees settled in units Distribution to unitholders

Balance at end of the period

Group 1Q 2011

Balance at beginning of the period

Total comprehensive income for the period Manager's management fees settled in units Distribution to unitholders

Balance at end of the period

Trust 1Q 2012

Balance at beginning of the period

Total comprehensive income for the period Manager's management fees settled in units Distribution to unitholders

Balance at end of the period

Trust 1Q 2011

Balance at beginning of the period

Total comprehensive income for the period Manager's management fees settled in units Distribution to unitholders

Balance at end of the period

1		Retained	
	Currency	earnings/	
	translation	(Accumulated	
		`	T
Issued equity	reserve	losses)	Total
S\$'000	S\$'000	S\$'000	S\$'000
	(0= =00)		
1,157,692	(65,592)	207,769	1,299,869
	(74,427)	17,875	(56,552)
984	-	-	984
-	-	(11,421)	(11,421)
1,158,676	(140,019)	214,223	1,232,880
822,473	(89,416)	168,852	901,909
022,473	29,946	11,250	41,196
843	29,940	11,230	843
043	-	(40,000)	
	(50.470)	(12,029)	(12,029)
823,316	(59,470)	168,073	931,919
		(00.000)	
1,157,692	-	(90,000)	1,067,692
	-	13,426	13,426
984	-	<del>.</del>	984
-	-	(11,421)	(11,421)
1,158,676	-	(87,995)	1,070,681
822,473	-	(79,699)	742,774
-	-	8,779	8,779
843	-	-	843
-	-	(12,029)	(12,029)
823,316	-	(82,949)	740,367

## 1 (d) (ii) Details of Any Change in the Issued and Issuable Units

Issued units at the beginning of the period

Issuance of new units for 4Q management fees

Issued units at the end of the period

Management fees payable in units to be issued Acquisition fee payable in units to be issued

Total issued and issuable units at the end of the period

1Q 2012 (units) 1Q 2011 (units)

2,174,682,008 1,081,706,758 2,902,315 1,589,095

2,177,584,323 1,083,295,853

3,078,830 1,671,602 5,507,643 
2,186,170,796 1,084,967,455

1 (d) (iii) To show the total number of issued shares excluding treasury shares as at the end of current financial period and as at the end of the immediately preceding year

31-Mar-12 31-Dec-11 (units) (units) 2.177.584.323 2.174.682.008

Issued units at the end of the period

1 (d) (iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on

Not applicable.

2 Whether the figures have been audited, or reviewed and in accordance with which auditing standard or practice

The figures have not been audited nor reviewed by our auditors.

3 Where the figures have been audited, or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable

4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited financial statements have been applied

Except as disclosed in paragraph 5 below, the accounting policies and method of computation applied in the financial statement for the current financial period are consistent with those applied in the audited financial statements for the year ended 31 December 2011.

If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

Other than the adoption of various new/revised FRS including related interpretations to FRS as issued by the Singapore Accounting Standards Council, which took effect from 1 January 2012, there has been no change in the accounting policies and methods of computation adopted by the Group. They had no impact on the amounts in the financial statements.

6 Earnings Per Unit ('EPU') and Distribution Per Unit ('DPU') for the Financial Period

	Group	
	1Q 2012 S\$'000	1Q 2011 S\$'000
	C# 000	54 300
Weighted average number of units in issue	2,175,776,389	1,076,422,906
Earnings per unit in cents (EPU)	0.82	1.05
Number of units in issue	2,177,584,323	1,083,295,853
Distribution per unit in cents (DPU)	0.69	1.17

7 Net Asset Value Per Unit Based on Units Issued at the End of the Period

	Group		Trust	
	31-Mar-12	31-Dec-11	31-Mar-12	31-Dec-11
Net asset value per unit (Cents)	56.62	59.77	49.17	49.10

## **Review of the Performance**

Statement of	f Total Return
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Gross revenue

Property operating expenses

## **Net Property Income**

Interest income Financial expenses Administrative expenses Other gains/ (losses) (net)

## **Total Return For The Period Before Tax**

Income tax Withholding tax

Total Return For The Period After Tax

Unitholders' distribution:

- as distributions from operations
- as return of capital

Total Unitholders' distribution Distribution per Unit (cents)

Group			
1Q 2012	1Q 2011		
S\$'000	S\$'000		
45,565	32,772		
(14,708)	(10,419)		
30,857	22,353		
176	348		
(4,091)	(2,400)		
(2,583)	(1,845)		
459	(2,409)		
24,818	16,047		
,			
(4,695)	(3,027)		
(2,248)	(1,770)		
17,875	11,250		
12,156	10,208		
2,852	2,459		
15,008	12,667		
0.69	1.17		

#### 1Q 2012 vs 1Q 2011

Gross revenue for 1Q 2012 is S\$12.8 M above 1Q 2011, mainly due to additional gross revenue from Pluit Village and Plaza Medan Fair, following the completion of the acquisitions in December 2011. The higher gross revenue is partly reduced by the effect of foreign exchange rates used for translating revenues denominated in Indonesian Rupiah ("IDR") to Singapore Dollars ("SGD").

Property operating expenses for 1Q 2012 are S\$4.3 M above 1Q 2011, mainly due to higher land rental, property management fee and property operating and maintenance expenses as a result of acquisition of Pluit Village and Plaza Medan Fair. The higher property operating expenses are partly offset by the effect of foreign exchange rates used for translating expenses denominated in Indonesian Rupiah ("IDR") to Singapore Dollars ("SGD").

The financial expenses of S\$4.1 M comprise of interest costs and amortisation of transaction costs arising from the term loan facilities, as well as arrangement and commitment fees for an unutilised facility.

Administrative expenses are S\$0.7 M above 1Q 2011, mainly due to higher management fee as a result of higher value of deposited property and net property income

Other gains (net) of S\$0.5 M are mainly made up of (i) realised loss on foreign exchange forward contracts of S\$3.8 M, due to the difference between the contracted rates and the rates prevailing during the period, and (ii) unrealised gain on foreign exchange forward contracts of S\$4 M as a result of appreciation of SGD against the IDR in 1Q 2012. The Trust has entered into foreign exchange forward contracts to mitigate its exposure on currency movement due to the fact that the majority of the Trust's income is in IDR. The unrealised gain/ loss on foreign exchange forward contracts is a non-cash item and does not affect the amount of distribution to unitholders.

## Commentary on the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

Indonesia, Southeast Asia's largest economy, recorded growth of 6.5% in FY2011, the highest in 15 years, driven by sustained domestic demand, higher investment and expansion of net exports. Bank Indonesia estimates that the Indonesian economy will expand in the range of 6.3%-6.7% in FY2012, supported by domestic demand as investment activity gains momentum, owing to the stronger economic fundamentals and improved business climate. Indonesia's sovereign rating was recently upgraded to investment grade by Fitch Ratings (BBB-) and Moody's (Baa3), boosting the country's position as an emerging economy and attracting foreign direct investment.

The outlook for quality retail space is expected to remain positive in the next 3 and 6 months as indicated by respondents surveyed by Bank Indonesia in its February 2012 Retail Sales Survey.

#### 10 **Distributions**

#### **Current financial period** (a)

Any distributions declared for the current

Yes financial period:

Name of distribution: First quarter distribution for the period from 1 January 2012 to 31 March 2012. Distribution Type: Tax-exempt and capital distribution.

Distribution Rate: Tax-exempt distribution of 0.56 cents per unit and capital distribution of 0.13 cents

per unit.

Par value of units: NA Tax rate: NA

#### Corresponding period of the preceding financial period (b)

Any distributions declared for the

corresponding period of the immediate

preceding financial period:

Name of distribution:

First quarter distribution for the period from 1 January 2011 to 31 March 2011.

Yes

Distribution Type: Tax-exempt and capital distribution

Distribution Rate: Tax-exempt distribution of 0.94 cents per unit and capital distribution of 0.23 cents

per unit.

Par value of units: NA NA Tax rate:

Date payable: 24 May 2012 (c) Book closure date: 9 May 2012 (d)

#### If no distribution has been declared/(recommended), a statement to that effect 11

Not applicable

#### 12 **Interested Person Transactions Mandate**

LMIR Trust is not required to obtain a general mandate from the Unitholders for Interested Party Transactions.

#### Confirmation by the Board Pursuant to Rule 705(5) of the Listing Manual 13

The Board of Directors of LMIRT Management Ltd do hereby confirm that, to the best of their knowledge, nothing has come to their attention in which may render these interim financial results to be false or misleading in any material aspect.

BY ORDER OF THE BOARD OF LMIRT MANAGEMENT LIMITED (AS MANAGER OF LIPPO MALLS INDONESIA RETAIL TRUST)

Ms Viven G. Sitiabudi Chief Executive Director 30 April 2012