Lippo Malls Indonesia Retail Trust

Extraordinary General Meeting – 13 December 2012

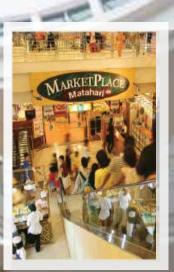














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The past performance of LMIR Trust is not necessarily indicative of the future performance of LMIR Trust.



LMIRT since September 2011 EGM

Dec 2011: Completed rights issue of 1.09 billion new units to raise ~ \$\$337m in gross proceeds (165% subscription rate)

Dec 2011: Drawdown of S\$ 147.5m new loan (including successful refinancing of S\$125m loan)

Oct 2012: Acquisition of 4 mall assets for S\$188.1m, fully financed by the July 2012 bond issue

Nov 2012: Completed issue of SGD75m 5 yr bonds

2011 2012

Oct 2012: Announced proposed acquisition

Dec 2011: Acquired Pluit Village Mall and Plaza Medan Fair for S\$388m

Completed issue of SGD200 3 yr and SGD50m 5 yr unsecured bonds

oct 2012: Announced proposed acquisition of 2 mall assets for c.S\$129m to be financed by the July bond issue and S\$75m bond issue

- ☐ Asset acquisitions
- Fundraising activities



Approvals sought from Unitholders

In October 2012, LMIRT announced the proposed related party acquisitions of Pejaten Village and Binjai Supermall, which require Unitholders' approval to proceed

Resolution 1

Acquisition of Pejaten Village from an Interested Person (Ordinary Resolution)

Resolution 2

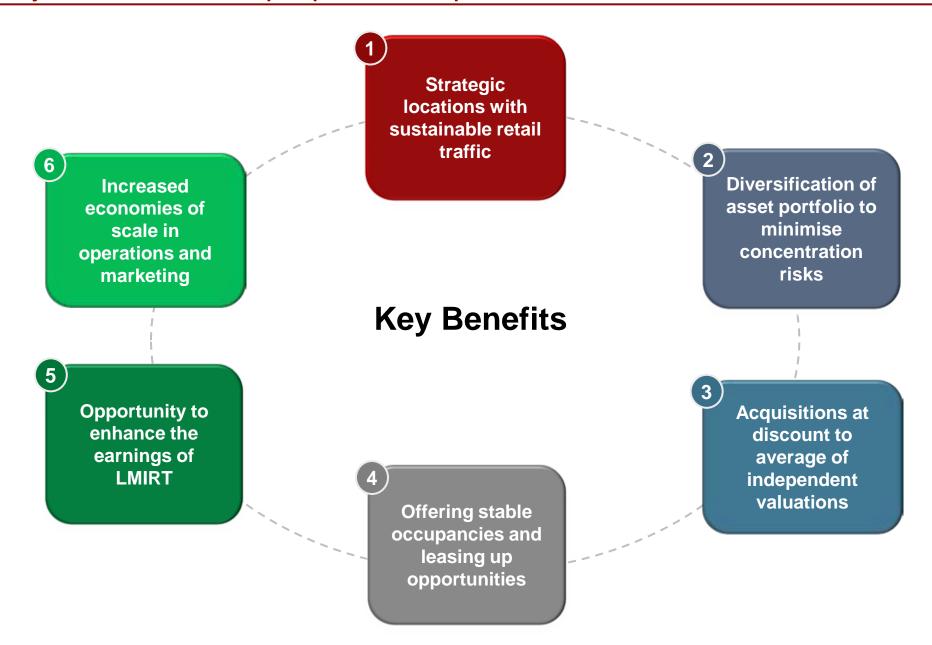
Acquisition of Binjai Supermall from an Interested Person (Ordinary Resolution)

Resolution 3

The Whitewash Resolution (Ordinary Resolution)



Key benefits of the proposed acquisitions





Proposed related party acquisitions – Pejaten Village

Pejaten Village









- 6-level retail mall (including one basement level) located within a strategic area in South Jakarta
- Completed in 2009 with land titles expiring between 2022 to 2027
- Valuation (as of 30 Jun 12)⁽¹⁾: S\$108.8m
- < Purchase Consideration⁽¹⁾: S\$95.1m

Net Lettable Area ("NLA") (sq m) : 41,847

Occupancy rate (as of 30 Sep 12) : 96.3%

Key Property Highlights:

ÜStrategically located in South Jakarta area near dense population

ÜNPI yield accretive based on historical FY2011 and 6M2012

UQuality tenants including Hypermart, Matahari, XXI Cineplex, Gramedia, Fitness First

¹⁾ Based on the relevant exchange rate of S\$1.00 to Rp.7,865.2 as at 19 November 2012, as per the circular dated 26 November 2012



Proposed related party acquisitions - Binjai Supermall

The mall is currently undergoing AEI which is expected to be completed by March 2013

Binjai Supermall









- 3-level retail mall first and only modern retail mall in Binjai City
- Completed in 2007 with land titles expiring in 2016
- < Valuation (as of 30 Jun 12)⁽¹⁾: S\$31.8m
- < Purchase Consideration⁽¹⁾: S\$30.2m

Current NLA (pre AEI)(sq m): 17,878

NLA post AEI (sq m) : 23,022

Occupancy rate : 91.2% (as per current NLA)

(as of 30 Sep 12)

Key Property Highlights:

ÜStrategically located in Binjai - transit point between Medan and Aceh, ensuring sustainable retail traffic

ÜCurrently undergoing an expansion and renovation program which is expected to increase NLA by c.30% by Mar 2013

UNPI yield expected to be accretive post AEI completion

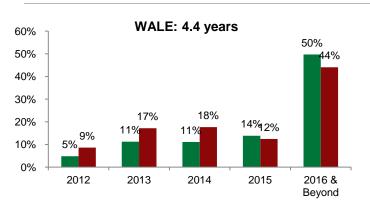
ÜQuality tenants including Hypermart, Matahari, Gramedia, EMI, Studio 21



Enhanced portfolio post acquisition with top quality tenants

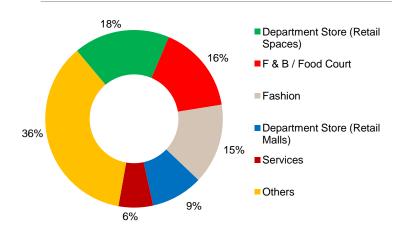
Acquisitions improve quality of portfolio diversification and lease expiry profile

Lease Expiry Profile for the Existing Portfolio⁽¹⁾⁽²⁾



■ Lease Expiry Profile by NLA ■ Lease Expiry Profile by Rental Income

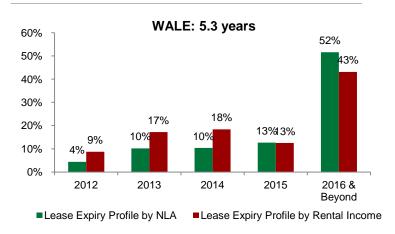
Usage Mix by Rental Income pre acquisition⁽¹⁾⁽³⁾



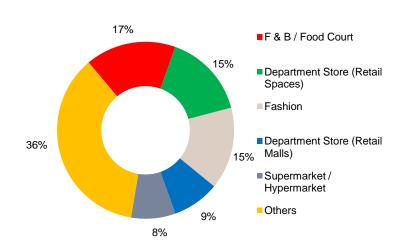
Notes:

- (1) Rental Income excludes retail turnover rent
- (2) As at 30 Jun 2012
- (3) For June 2012
- (4) Exclude the contribution from the Binjai units owned by MPP

Lease Expiry Profile for the Enlarged Portfolio⁽¹⁾⁽²⁾⁽⁴⁾



Usage Mix by Rental Income post acquisition⁽¹⁾⁽³⁾⁽⁴⁾

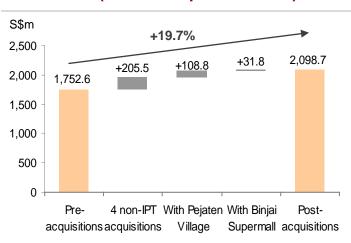




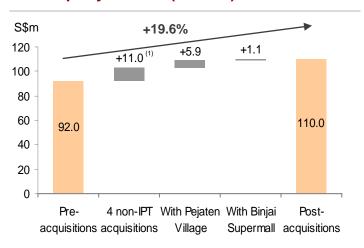
Pro forma financial effects of the acquisitions

Total assets and NPI will increase by 19.7% and 19.6% respectively, with gearing at 25.3% post completion of the acquisitions

Total Assets (As at 30 September 2012)

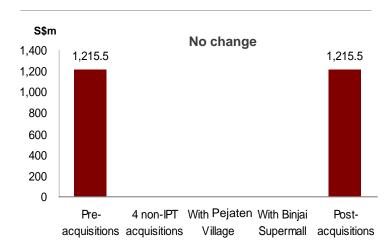


Net Property Income (FY2011)

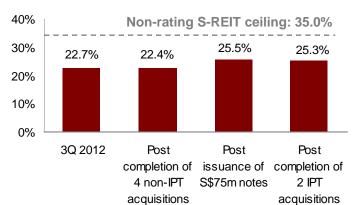


Notes: (1) Does not include NPI contribution from Palembang Square Extension given mall operations only commenced in 2012

Net Asset Value



Aggregate Leverage





Approvals sought from Unitholders

Resolution 1

Acquisition of Pejaten Village from an Interested Person (Ordinary Resolution)

Resolution 1 is conditional upon the passing of Resolution 3

Resolution 2

Acquisition of Binjai Supermall from an Interested Person (Ordinary Resolution)

Resolution 2 is conditional upon the passing of Resolution 3

Resolution 3

The Whitewash Resolution (Ordinary Resolution)

Key Dates:

Target date for completion of Pejaten Village acquisition	Not later than 31 December 2012
Target date for completion of Binjai Supermall acquisition	Not later than 31 December 2012