

## LIPPO MALLS INDONESIA RETAIL TRUST 2016 FIRST QUARTER UNAUDITED FINANCIAL STATEMENTS AND DISTRIBUTION ANNOUNCEMENT

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### Introduction

Lippo Malls Indonesia Retail Trust ("LMIR Trust") is a Singapore-based real estate investment trust ("REIT") constituted by a trust deed dated 8 August 2007 between LMIRT Management Limited as the Manager and HSBC Institutional Trust Services (Singapore) Limited as the Trustee. LMIR Trust was listed on the Singapore Exchange Securities Trading Limited on 19 November 2007.

LMIR Trust was established with the principal investment objective of owning and investing on a long-term basis in a diversified portfolio of income-producing real estate in Indonesia that is primarily used for retail and / or retail-related purposes, and real estate related assets in connection with the foregoing purposes. As at 31 March 2016, LMIR Trust's property portfolio comprises 19 retail mall properties and seven retail spaces located within other retail malls, all of which are located in Indonesia.

LMIR Trust's distribution policy is to distribute at least 90.0% of the tax-exempt income (after deduction of applicable expenses) and capital receipts. The tax-exempt income comprises dividends received from the Singapore Special Purpose Companies ("SPCs"). These are dividends from the Indonesian SPCs paid out of income (less the related income taxes) derived by letting out of the properties. The capital receipts comprise mainly of amounts received by LMIR Trust from the redemption of redeemable preference shares in the Singapore SPCs.

### Summary of Lippo Malls Indonesia Retail Trust Group Results

Gross rent (Note A) Other revenue Total Gross Revenue Net Property Income (Note A) Distributable Amount

**Available Distribution per Unit (cents)** 

Group		
1Q 2016 S\$'000	1Q 2015 S\$'000	Variance % Favourable/ (Unfavourable)
37,141	34,521	7.6%
8,383	7,451	12.5%
45,524	41,972	8.5%
40,832	39,026	4.6%
23,178	21,501	7.8%

0.83 | 0.79 | 5.1%

Note A: The portfolio performance in IDR terms are shown as below:

Gross rent Net Property Income

Group Performance in IDR Terms			
1Q 2016	1Q 2015	Variance % Favourable/	
millions	millions	(Unfavourable)	
355,763	324,554	9.6%	
391,118	366,908	6.6%	

### 1 (a) (i) Statement of Total Return

		Group	
	1Q 2016 S\$'000	1Q 2015 S\$'000	Variance % Favourable/ (Unfavourable)
Gross rent	37,141	34,521	7.6%
Carpark income	6,379	5,784	10.3%
Other rental income <sup>1</sup>	2,004	1,667	20.2%
Total Gross Revenue	45,524	41,972	8.5%
Property Operating Expenses			
Land rental	(473)	(396)	(19.4%)
Property management fee	(1,062)	(954)	(11.3%)
Property operating and maintenance expenses	(3,157)	(1,596)	(97.8%)
Total Property Operating Expenses	(4,692)	(2,946)	(59.3%)
Net Property Income	40,832	39,026	4.6%
Interest income	69	285	(75.8%)
Financial expenses	(11,178)	(9,822)	(13.8%)
Administrative Expenses			
Manager's management fees	(2,846)	(2,663)	(6.9%)
Trustee's fee	(83)	(83)	0.0%
Other trust operating expenses	(284)	(548)	48.2%
Total Administrative Expenses	(3,213)	(3,294)	2.5%
Other gains/ (losses) (net) (See Note A)	(4,229)	(5,593)	24.4%
Total Return For The Period Before Tax	22,281	20,602	8.1%
Income tax	(4,846)	(4,173)	(16.1%)
Withholding tax	(2,898)	(2,888)	(0.3%)
Total Return For The Period After Tax	14,537	13,541	7.4%
Other Comprehensive Income:			
Exchange Differences On Translating	()		
Foreign Operations	(6,491)	(17,669)	63.3%
Total Comprehensive Income/(Loss) For The Period	8,046	(4,128)	NM
	,		
Statement of Distribution Total return for the period after tax before			
distribution	14,537	13,541	7.4%
Add back/ (less) non-cash items and other	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	
adjustments:			
- Manager's fee payable in the form of units	1,633	1,561	4.6%
- Depreciation of plant and equipment	363	215	68.8%
- Amortistion of intangible assets	2,982	2,828	5.4%
- Unrealised (gain)/ loss on hedging contracts	3,012	1,691	78.1%
- Unrealised foreign exchange (gain) /loss	651	1,665	(60.9%)
Total Unitholders' Distribution	23,178	21,501	7.8%
Unitholders' distribution:			
- as distributions from operations	14,949	11,621	28.6%
- as return of capital <sup>2</sup>	8,229	9,880	(16.7%)
Total Unitholders' Distribution	23,178	21,501	7.8%
Other gains/ (losses) (net) comprise:			
Realised gain/ (loss) on hedging contracts	3,457	1,971	75.4%
Realised gain/ (loss) on foreign exchange	(1,277)	(1,574)	18.9%
Miscellaneous income	236	194	21.6%
Unrealised gain/(loss) on hedging contracts	(3,012)	(1,691)	(78.1%)
Unrealised foreign exchange gain/ (loss)	(651)	(1,665)	60.9%
Amortisation of intangible assets	(2,982)	(2,828)	(5.4%)
te.	(4,229)	(5,593)	24.4%

## Footnote:

(Note A)

1 (a) (ii)

- 1 The other rental income includes S\$1,427,000 (1Q 2015: S\$930,000) from rental of electrical, mechanical and mall operating equipment and S\$307,000 (1Q 2015: S\$312,000) from rental of office space to a third party operating company.
- 2 The return of capital comprises the amounts received by LMIR Trust from the redemption of its investment in the redeemable preference shares in the Singapore SPCs.

Statement of Financial Position		
Current Assets Cash and cash equivalents Trade and other receivables <sup>1</sup> Other financial assets, current <sup>2</sup> Total Current Assets		
Non-current Assets Investment properties <sup>3</sup> Investments in subsidiaries Intangible assets <sup>4</sup> Plant and equipment Other financial assets, non-current <sup>2</sup> Total Non-current Assets		
Total Assets		
Current Liabilities Unsecured borrowings Trade and other payables Current tax payable Security deposits Other financial liabilities, current <sup>2</sup> Total Current Liabilities		
Non-current Liabilities Unsecured borrowings Secured borrowing Deferred tax liabilities Deferred income Other financial liabilities, non-current Total non-current liabilities		
Total Liabilities		
Unitholders' funds		

Total Liabilities and Unitholders' funds

Gr	NIID.	
Group 31-Mar-16 31-Dec-15		
0		
S\$'000	S\$'000	
82,146	80,590	
37,219	69,869	
-	-	
119,365	150,459	
•	•	
1,798,124	1,804,930	
1,790,124	1,004,930	
-	-	
22,069	25,112	
5,403	5,337	
-	1,906	
1,825,596	1,837,285	
1,944,961	1,987,744	
, ,	, ,	
149,445	249,183	
33,317	60,205	
7,546	6,871	
29,749	33,324	
25,145	338	
220.057		
220,057	349,921	
394,523	295,888	
142,177	141,930	
39,224	39,224	
83,255	83,306	
3,646	2,360	
662,825	562,708	
882,882	912,629	
1,062,079	1,075,115	
1,944,961	1,987,744	

Trust			
31-Mar-16	31-Dec-15		
S\$'000	S\$'000		
14,803	22,554		
193,078	189,431		
-	-		
207,881	211,985		
-	-		
1,736,836	1,746,570		
-	-		
-	-		
-	1,906		
1,736,836	1,748,476		
1,944,717	1,960,461		
-	-		
692,370	699,120		
2,281	-		
-	-		
-	-		
694,651	699,120		
	-		
142,177	141,930		
-	-		
-	-		
1,793	687		
143,970	142,617		
000 004	044 707		
838,621	841,737		
1,106,096	1,118,724		
1,944,717	1,960,461		

### Footnote:

1 (b) (i)

- 1 In 1Q 2016, the Group has received the reimbursement on prepaid VAT from the Tax Authority of S\$37.8M relating to Lippo Mall Kemang ("LMK") acquisition that was included in the trade and other receivables as at 31 December 2015. It was subsequently paid and reduced the balances in the Trade and other payables.
- 2 The movements in other financial assets and other financial liabilities (current and non-current) are mainly as a result of unrealised gains/ losses in the value of derivatives, principally being currency options contracts.
- 3 The carrying values of the properties are stated based on the independent valuation as at 31 December 2015 and adjusted for property enhancements to-date. The valuations and property enhancements figures are recorded in the financial statements in Indonesian Rupiah and translated into Singapore Dollars using the respective exchange rate as at the end of each period.
- Intangible assets represent the unamortised aggregate rentals receivable by the Group from certain master lease agreements for its 100% interest in LMK Lippo Plaza Batu ("LPB") and Pelambang Icon ("PICON"). The rentals are for a period of 3 to 25 years (FY 2015: 3 to 25 years).

## LIPPO MALLS INDONESIA RETAIL TRUST 2016 FIRST QUARTER UNAUDITED FINANCIAL STATEMENTS AND DISTRIBUTION ANNOUNCEMENT

### 1 (b) (ii) Borrowings and Debt Securities

	31-Mar-15 S\$'000	31-Dec-15 S\$'000
Secured borrowings:		
Amount payable after one year	145,000	145,000
Less: Unamortised transaction costs for secured borrowings	(2,823)	(3,070)
Total secured borrowings	142,177	141,930
Unsecured borrowings:		
Amount payable within one year	150,000	250,000
Less: Unamortised transaction costs for secured borrowings	(555)	(817)
Amount payable after one year	400,000	300,000
Less: Unamortised transaction costs for unsecured borrowings	(5,477)	(4,112)
Total unsecured borrowings	543,968	545,071

# Total borrowings Secured borrowings

LMIR Trust has in place a secured bank loan facility of S\$145.0 million maturing in December 2018 at an interest rate of 3.0% plus SGD Swap Offer Rate.

Group

686,145

The loan facility is secured mainly on the following:

Add: Cash restricted in use for bank facilities

Cash and cash equivalents in Statement of Financial Position

- -Pledge over the shares in 7 retail mall Singapore SPCs and 7 retail space Singapore SPCs ("Restricted Singapore Subsidiaries")
- -Pledge over the shares in 3 retail mall Indonesia SPCs and 6 retail space Indonesia SPCs ("Restricted Indonesia Subsidiaries")
- -First fixed mortgage charge over 3 retail malls and 6 retail spaces and first fixed and/ or floating charges over all the other assets of 9 Indonesia SPCs
- -First legal assignment of earnings of Restricted Singapore Subsidiaries and Indonesia Subsidiaries
- -Legal assignment of rights under each lease agreement, lease guarantee, all insurance policies associated with the 3 retail malls and 6 retail spaces

### Unsecured borrowings

LMIR Trust has in place S\$50.0 million 5.875% Notes due July 2017, S\$75.0 million 4.48% Notes due November 2017, S\$150.0 million 4.25% Notes due October 2016, S\$75.0 million 4.10% Notes due June 2020, S\$100 million 4.5% Notes due in November 2018 (collectively, the Notes), issued under the Guaranteed Euro Medium Term Note Programmes ("EMTN Programmes") established by its wholly owned subsidiary, LMIRT Capital Pte Ltd (LMIRT Capital).

LMR Trust drewdown a 3 years new bank loan facility of S\$100 million maturing in January 2019 at an interest rate of 2.0% per annum plus SGD Swap Offer Rate in January 2016 to replace the S\$100 million bridging loan that matured on 4 January 2016.

### 1 (c) Statement of Cash Flows

	Gro	Group	
	1Q 2016 S\$'000	1Q 2015 S\$'000	
Operating activities			
Total return for the period before tax	22,281	20,602	
Adjustments for			
- Manager's fee payable in units	1,633	1,561	
- Interest income	(69)	(285)	
- Amortisation of borrowing costs	1,041	1,017	
- Interest expense	10,137	8,805	
<ul> <li>Depreciation of plant and equipment</li> <li>Amortisation of intangible assets</li> </ul>	363 2,982	215 2,828	
- Amortisation of intaligible assets - Unrealised foreign exchange (gain)/ loss	651	1.665	
- Unrealised (gain)/ loss on hedging contracts	3,012	1,691	
Operating income before working capital changes	42,031	38,099	
Changes in working capital			
Trade and other receivables	32,816	(2,228)	
Trade and other payables	(27,464)	(6,828)	
Security deposits	(3,439)	459	
Net cash from operating activities before income tax	43,944	29,502	
Income tax paid	(7,100)	(5,505)	
Cash flows from operating activities	36,844	23,997	
Investing activities			
Capital expenditures on investment properties	(1,135)	(920)	
Purchase of plant and equipment	(455)	(537)	
Interest income	69	285	
Cash flows used in investing activities	(1,521)	(1,172)	
Financing activities	(400,000)		
Repayment of bank borrowings Proceeds from borrowings	(100,000) 100,000	-	
Decrease in other financial liabilities	(2,055)	(533)	
Deferred income	329	(1,543)	
Interest on bank borrowings	(10,137)	(8,805)	
Distribution to unitholders	(22,690)	(17,595)	
Cash flows used in financing activities	(34,553)	(28,476)	
Net increase/ (decrease) in cash and cash equivalents	770	(5,651)	
Cash and cash equivalents at beginning of the period	79,090	102,420	
Effect of exchange rate changes on cash and cash equivalents	786	1,751	
Cash and cash equivalents at end of the period	80,646	98,520	
Cash and cash equivalents in Statement of Cash Flows:			
Cash and cash equivalents per Statement of Cash Flows	80,646	98,520	

1,500

100,020

1,500

82,146

Retained

## 1 (d) (i) Statements of Changes in Unitholders' Funds

Group	Issued equity \$\$'000	Currency translation reserve S\$'000	earnings/ (Accumulated losses) S\$'000	Total S\$'000
1Q 2016				
Balance at beginning of the period	1,392,034	(554,512)		1,075,115
Total comprehensive (loss)/income for the period	-	(6,491)	14,537	8,046
Manager's management fees settled in units	1,608	-	-	1,608
Distribution to unitholders	-	-	(22,690)	(22,690)
Balance at end of the period	1,393,642	(561,003)	229,440	1,062,079
Group				
1Q 2015				
Balance at beginning of the period	1,357,399	(499,272)	291,603	1,149,730
Total comprehensive (loss)/income for the period	-	(17,669)		(4,128)
Manager's management fees settled in units	1,315	- ,	-	1,315
Manager's acquisition fees settled in units	3,620	-	-	3,620
Distribution to unitholders	-	-	(17,595)	(17,595)
Balance at end of the period	1,362,334	(516,941)	287,549	1,132,942
Trust				
1Q 2016				
Balance at beginning of the period	1,392,034	-	(273,310)	1,118,724
Total comprehensive income for the period	-	-	8,454	8,454
Manager's management fees settled in units	1,608	-	-	1,608
Distribution to unitholders		-	(22,690)	(22,690)
Balance at end of the period	1,393,642	-	(287,546)	1,106,096
<u>Trust</u>				
<u>1Q 2015</u>				
Balance at beginning of the period	1,357,399	-	(184,081)	1,173,318
Total comprehensive income for the period	-	-	8,420	8,420
Manager's management fees settled in units	1,315	-	-	1,315
Manager's acquisition fees settled in units	3,620	-	-	3,620
Distribution to unitholders	-	-	(17,595)	(17,595)
Balance at end of the period	1,362,334	-	(193,256)	1,169,078

## LIPPO MALLS INDONESIA RETAIL TRUST 2016 FIRST QUARTER UNAUDITED FINANCIAL STATEMENTS AND DISTRIBUTION ANNOUNCEMENT

### 1 (d) (ii) Details of Any Change in the Issued and Issuable Units

Issued units at the beginning of the period

Issuance of new units for 4Q management fees Issuance of new units for acquisition fees Issued units at the end of the period

Management fees payable in units to be issued

Total issued and issuable units at the end of the period

1Q 2016	1Q 2015
(units)	(units)
2,797,814,196	2,701,802,668
5,178,677	4,001,835
-	10,622,065
2,802,992,873	2,716,426,568
-	4,507,960
2 802 992 873	2 720 934 528

1 (d) (iii) To show the total number of issued shares excluding treasury shares as at the end of current financial period and as at the end of the immediately preceding year

31-Mar-15	31-Dec-15
(units)	(units)
2 802 992 873	2 797 814 196

Issued units at the end of the period

1 (d) (iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on

Not applicable.

2 Whether the figures have been audited, or reviewed and in accordance with which auditing standard or practice

The figures have not been audited nor reviewed by our auditors.

3 Where the figures have been audited, or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.

4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited financial statements have been applied

The accounting policies and method of computation applied in the financial statement for the current financial period are consistent with those applied in the audited financial statements for the year ended 31 December 2015.

5 If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

Not applicable

6 Earnings Per Unit ('EPU') and Distribution Per Unit ('DPU') for the Financial Period

	Group	
	1Q 2016 S\$'000	1Q 2015 S\$'000
Weighted average number of units in issue	2,799,464,544	2,702,615,107
Earnings per unit in cents (EPU) (1)	0.52	0.50
Number of units in issue	2,802,992,873	2,716,426,568
Distribution per unit in cents (DPU) (2)	0.83	0.79

### Footnote:

- 1 In computing the quarterly EPU, the weighted average number of units for the end of the period is used.
- 2 In computing the quarterly DPU, the number of units in issue as at the end of the period is used.

## 7 Net Asset Value Per Unit Based on Units Issued at the End of the Period

	Group		Trust	
Net asset value per unit (Cents)	31-Mar-16	31-Mar-15	31-Mar-16	31-Mar-15
	37.89	41.71	39.46	43.04

## LIPPO MALLS INDONESIA RETAIL TRUST 2016 FIRST QUARTER UNAUDITED FINANCIAL STATEMENTS AND DISTRIBUTION ANNOUNCEMENT

### 8 Review of the Performance

	Statement	of	Total	Return
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Gross rent
Other revenue
Total gross revenue
Property operating expenses
Net Property Income

Interest income Financial expenses Administrative expenses Other gains/ (losses) (net)

### **Total Return For The Period Before Tax**

Income tax
Withholding tax
Total Return For The Period After Tax
Unitholders' distribution:

- as distributions from operations

- as return of capital

Total Unitholders' distribution Distribution per Unit (cents)

Group				
1Q 2016	1Q 2015			
S\$'000	S\$'000			
37,141	34,521			
8,383	7,451			
45,524	41,972			
(4,692)	(2,946)			
40,832	39,026			
69	285			
(11,178)	(9,822)			
(3,213)	(3,294)			
(4,229)	(5,593)			
22,281	20,602			
(4,846)	(4,173)			
(2,898)	(2,888)			
14,537	13,541			
	•			
14,949	11,621			
8,229	9,880			
23,178	21,501			
0.83	0.79			

### 1Q 2016 vs 1Q 2015

Gross rental revenue is S\$2.6 M higher than 1Q 2015 mainly due to the acquisition of LPB and PICON in July 2015 as well as positive rental reversion within the existing malls.

Other revenue is S\$0.9 M higher than 1Q 2015 mainly due to higher rental income from rental of electrical, mechanical and mall operating equipment and the additional contribution from carpark income from LPB and PICON.

Property operating expenses is S\$1.7 M higher than 1Q 2015 mainly due to the higher property management fee and higher operating expenses for the new acquisitions of LPB and PICON as well as the higher provision for trade receivables.

Finance expenses is S\$1.4 M higher than 1Q 2015 mainly due to the higher amount of borrowings in 1Q 2016 compared to 1Q 2015 as well as the higher premiums paid for the currency option contracts.

Other losses (net) comprise realised and unrealised foreign currency gains/(losses) and realised and unrealised hedging contracts gains/(losses). It also includes amortisation of intangble asset in relation to LMK, LPB and PICON.

The Trust has foreign currency options contracts to mitigate its exposure on currency movement as the majority of the Trust's income is in IDR. The unrealised gain/ loss on foreign currency option contracts is a non-cash item and does not affect the amount of distribution to unitholders.

## LIPPO MALLS INDONESIA RETAIL TRUST 2016 FIRST QUARTER UNAUDITED FINANCIAL STATEMENTS AND DISTRIBUTION ANNOUNCEMENT

### Variance between the forecast or propectus statement (if disclosed previously) and the actual results

Not applicable.

### 10 Commentary on the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

The Indonesian economy is expected to grow by approximately 5.1% in 2016. Investor confidence in Indonesia's economic fundamentals continues to be firm.

As the shopping centre moratorium continues, the near term retail space supply in Jakarta will be limited. This will create a favourable market condition for existing shopping mall owners as retail space in Jakarta will be keenly sought after in the next few years.

The outlook for quality retail spaces looks promising in the next 12 months as both local and foreign retail players continue to remain active. Higher disposable income, lower inflation, coupled with an emerging trend of lifestyle shopping malls are expected to drive the demand for retail space.

#### **Distributions** 11

#### **Current financial period** (a)

Any distributions declared for the current Yes

financial period:

Name of distribution: First quarter distribution for the period from 1 January 2016 to 31 March 2016.

Distribution Type: Tax-exempt and capital distribution.

Distribution Rate: Tax-exempt distribution of 0.53 cents per unit and capital distribution of 0.30 cents

per unit.

Par value of units: NA Tax rate: NA

#### Corresponding period of the preceding financial period (b)

Any distributions declared for the

corresponding period of the immediate

preceding financial period:

Name of distribution:

First quarter distribution for the period from 1 January 2015 to 31 March 2015.

Yes

Distribution Type: Tax-exempt and capital distribution.

Distribution Rate: Tax-exempt distribution of 0.43 cents per unit and capital distribution of 0.36 cents

per unit.

Par value of units: NA Tax rate: NA

26 May 2016 (c) Date payable: Book closure date: 11 May 2016 (d)

### 12 If no distribution has been declared/(recommended), a statement to that effect

Not applicable.

### **Interested Person Transactions Mandate** 13

LMIR Trust is not required to obtain a general mandate from the Unitholders for Interested Party Transactions.

### 14 Confirmation by the Board Pursuant to Rule 705(5) of the Listing Manual

The Board of Directors of LMIRT Management Ltd do hereby confirm that, to the best of their knowledge, nothing has come to their attention in which may render these interim financial results to be false or misleading in any material aspect.

#### 15 Confirmation that the Issuer has procured undertakings from all its directors and executive officers under Rule 720(1)

The Manager confirms that it has procured undertakings from all its directors and executive officers in the format set out in Appendix 7.7 of the Listing Manual.

BY ORDER OF THE BOARD OF LMIRT MANAGEMENT LIMITED (AS MANAGER OF LIPPO MALLS INDONESIA RETAIL TRUST)

Ms Viven G. Sitiabudi **Executive Director** 3 May 2016