

# LIPPO MALLS INDONESIA RETAIL TRUST 2017 THIRD QUARTER UNAUDITED FINANCIAL STATEMENTS AND DISTRIBUTION ANNOUNCEMENT

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## LIPPO MALLS INDONESIA RETAIL TRUST 2017 THIRD QUARTER UNAUDITED FINANCIAL STATEMENTS AND DISTRIBUTION ANNOUNCEMENT

#### Introduction

Lippo Malls Indonesia Retail Trust ("LMIR Trust") is a Singapore-based real estate investment trust ("REIT") constituted by a trust deed dated 8 August 2007 between LMIRT Management Limited as the Manager and HSBC Institutional Trust Services (Singapore) Limited as the Trustee. LMIR Trust was listed on the Singapore Exchange Securities Trading Limited on 19 November 2007.

LMIR Trust was established with the principal investment objective of owning and investing on a long-term basis in a diversified portfolio of income-producing real estate in Indonesia that is primarily used for retail and / or retail-related purposes, and real estate related assets in connection with the foregoing purposes. As at 30 September 2017, LMIR Trust's property portfolio comprises 21 retail mall properties and seven retail spaces located within other retail malls, all of which are located in Indonesia.

LMIR Trust's distribution policy is to distribute at least 90% of the tax-exempt income (after deduction of applicable expenses) and capital receipts. The tax-exempt income comprises dividends received from the Singapore Special Purpose Companies ("SPCs"). These are dividends from the Indonesian SPCs paid out of income (less the related income taxes) derived by letting out of the properties. The capital receipts comprise mainly of amounts received by LMIR Trust from the redemption of redeemable preference shares in the Singapore SPCs.

## Summary of Lippo Malls Indonesia Retail Trust Group Results

Gross rental income (Note A) Other revenue Total Gross Revenue Net Property Income (Note A) Amount distributable :

- Unitholders

- Perpetual securities holders Distributable Amount

Available Distribution per Unit (cents)

	Group Performance				
3Q 2017	3Q 2016		YTD 2017	YTD 2016	
S\$'000	S\$'000	Variance	S\$'000	S\$'000	Variance
40,830	37,903	7.7%	123,697	112,970	9.5%
8,775	9,127	(3.9%)	24,381	26,390	(7.6%)
49,605	47,030	5.5%	148,078	139,360	6.3%
46,419	43,338	7.1%	139,321	127,294	9.4%
24,151	24,153	(0.0%)	74,674	71,133	5.0%
4,467	107	NM	9,587	107	NM
28,618	24,260	18.0%	84,261	71,240	18.3%
0.86	0.86	0.0%	2.64	2.54	3.9%

Note A: The portfolio performance in IDR terms are shown as below:

Gross rental income Net Property Income

Group Performance						
3Q 2017						
IDR'million	IDR'million	Variance	IDR'million	IDR'million	Variance	
396,460	367,645	7.8%	1,180,911	1,094,250	7.9%	
450,609	420,304	7.2%	1,330,070	1,232,949	7.9%	

## 1 (a) (i) Statement of Total Return

	Group					
	3Q 2017 S\$'000	3Q 2016 S\$'000	Variance	YTD 2017 S\$'000	YTD 2016 S\$'000	Variance
Gross rental income	40,830	37,903	7.7%	123,697	112,970	9.5%
Carpark income <sup>1</sup>	5,395	6,600	(18.3%)	15,566	19,575	(20.5%)
Other rental income <sup>2</sup>	3,380	2,527	33.8%	8,815	6,815	29.3%
Total Gross Revenue	49,605	47,030	5.5%	148,078	139,360	6.3%
Property Operating Expenses						
Land rental	(524)	(524)	0.0%	(1,543)	(1,450)	(6.4%)
Property management fee	(1,828)	(1,064)	(71.8%)	(4,619)	(3,264)	(41.5%)
Property operating and maintenance expenses <sup>1</sup> Total Property Operating Expenses	(834)	(2,104) (3,692)	60.4% 13.7%	(2,595) (8,757)	(7,352) (12,066)	64.7% 27.4%
					, , ,	
Net Property Income	46,419	43,338	7.1%	139,321	127,294	9.4%
Interest income	56	66	(15.2%)	167	211	(20.9%)
Financial expenses <sup>3</sup>	(9,726)	(12,535)	22.4%	(30,744)	(34,679)	11.3%
Administrative Expenses	(0.100)	(0.070)	(0.00()	(0.400)	(0.055)	(0.40()
Manager's management fees Trustee's fee	(3,133)	(3,073)	(2.0%) (39.3%)	(9,420) (306)	(8,855) (248)	(6.4%) (23.4%)
Other trust operating expenses	(980)	(366)	NM	(2,127)	(1,096)	(94.1%)
Total Administrative Expenses	(4,230)	(3,523)	(20.1%)	(11,853)	(10,199)	(16.2%)
Other (losses)/gains(net) (See Note A)	(3,306)	(2,686)	(23.1%)	(5,666)	(6,910)	18.0%
Total Return For The Period Before Tax	29,213	24,660	18.5%	91,225	75,717	20.5%
Income tax	(5,169)	(4,985)	(3.7%)	(15,516)	(14,831)	(4.6%)
Withholding tax	(2,981)	(2,952)	(1.0%)	(9,345)	(8,818)	(6.0%)
Total Return For The Period After Tax	21,063	16,723	26.0%	66,364	52,068	27.5%
Total Return For The Period After Tax						
attributable: Unitholders	16,596	16,616	(0.1%)	56,777	51,961	9.3%
Perpetual securities holders	4,467	10,010	NM	9,587	107	NM
	21,063	16,723	26.0%	66,364	52,068	27.5%
Statement of Distribution						
Total return for the period after tax before						
distribution	21,063	16,723	26.0%	66,364	52,068	27.5%
Add back/(less) non-cash items and other adjustments:						
- Manager's fee payable in the form of units	1,857	1,733	7.2%	5,573	5,091	9.5%
<ul> <li>Amount reserved for distribution to perpetual securities holders<sup>4</sup></li> </ul>	(4,467)	(107)	NM	(9,587)	(107)	NM
- Depreciation of plant and equipment	699	453	54.3%	1,719	1,218	41.1%
- Amortisation of intangible assets	3,268	2,945	11.0%	9,828	8,846	11.1%
- Unrealised loss/(gain) on hedging contracts	239	(168)	NM	254	3,156	(92.0%)
- Unrealised foreign exchange loss	1,492	2,574	NM	523	861	(39.3%)
Total Unitholders' Distribution	24,151	24,153	(0.0%)	74,674	71,133	5.0%
Unitholders' distribution:						
- as distributions from operations	13,391	16,936	(20.9%)	50,410	48,469	4.0%
- as return of capital <sup>5</sup>	10,760	7,217	49.1%	24,264	22,664	7.1%
Total Unitholders' Distribution	24,151	24,153	(0.0%)	74,674	71,133	5.0%
Other (losses)/gains (net) comprise:						
Realised gain on hedging contracts	2,909	3,816	(23.8%)	7,989	10,831	(26.2%)
Realised loss on foreign exchange	(1,402) 186	(1,391) 240	(0.8%) (22.5%)	(3,534) 484	(5,572)	36.6%
Miscellaneous income Unrealised (loss)/gain on hedging contracts	(239)	168	(22.5%) NM	484 (254)	694 (3,156)	(30.3%) (92.0%)
Unrealised foreign exchange loss	(1,492)	(2,574)	NM	(523)	(861)	(39.3%)
Amortisation of intangible assets	(3,268)	(2,945)	(11.0%)	(9,828)	(8,846)	(11.1%)

## Footnote:

(Note A)

1 (a) (ii)

Previously, there were various contractual arrangements with different carpark operators. In order to achieve cost efficiency and to benefit from the latest parking management technology, a new carpark operator was engaged to operate most of LMIR Trust's malls for one year with effect from 1 January 2017. Under the new contractual arrangements, the carpark operator absorbs all the carpark operating costs and is entitled to a portion of the parking revenue. This has resulted in the decrease in carpark income from \$\$19.6 million in YTD 2016 to \$\$15.6 million in YTD 2017. Correspondingly, the carpark expenses, which form part of the property operating and maintenance expenses, have reduced from \$\$3.4 million in YTD 2016 to \$\$0.5 million in YTD 2017, resulting in a reduction in net carpark income by about 6.8% from approximately \$\$16.2 million in YTD 2016 to approximately \$\$15.1 million in YTD 2017. For the avoidance of doubt, the new carpark contract arrangements do not apply to Lippo Mall Kemang ("LMK"), Lippo Plaza Batu ("LPB"), Palembang Icon ("PICON"), Lippo Mall Kuta ("Kuta") and Lippo Plaza Kendari ("Kendari") as the carpark areas of these malls are leased to the respective master leasees at the time of acquisition. These carpark master leases will continue to be valid until their expiry.

(2,686)

23.1%

(5,666)

(6,910)

2 The YTD 2017 other rental income includes S\$7.3 million (YTD 2016: S\$5.4 million) from rental of electrical, mechanical and mall operating equipment.

(3,306)

- Finance expenses in 2017 are lower as the S\$150 million Bond due in October 2016 and S\$50 million Bond due in July 2017 have been refinanced by the S\$140 million and S\$120 million perpetual securities issued in September 2016 and June 2017 respectively.
- In September 2016, the Trust issued perpetual securities of S\$140 million, which confer a right to receive distribution payments at a rate of 7.0% per annum with the first reset date falling on 27 September 2021 and subsequent resets occurring every five years thereafter. In June 2017, the Trust issued additional perpetual securities of S\$120 million, which confer a right to receive distribution payments at a rate of 6.6% per annum with the first reset date falling on 19 December 2022 and subsequent resets occurring every five years thereafter. Distributions under both the perpetual securities are payable semi-annually in arrears in each year on a discretionary basis. Any distribution unpaid will be non-cumulative in accordance with the terms and conditions of the perpetual securities.
- 5 The return of capital comprises the amounts received by LMIR Trust from the redemption of its investment in the redeemable preference shares in the Singapore SPCs.

Staten	nent of Financial Position
Cash a Trade	nt Assets and cash equivalents and other receivables Current Assets
Investr Investr Intangi Plant a	urrent Assets ment properties <sup>1</sup> ments in subsidiaries ble assets <sup>2</sup> und equipment Non-current Assets
Total A	Assets
Unsector Trade Current Securiti	nt Liabilities  ured borrowings  and other payables  t tax payable  ty deposits  inancial liabilities, current <sup>3</sup> Current Liabilities
Unsector Secure Deferre Deferre Other f	urrent Liabilities ured borrowings ad borrowing ed tax liabilities ed income inancial liabilities, non-current <sup>3</sup> non-current liabilities
Total I	Liabilities
Net As	esets
Unitho Perpet	sented by: ders' funds ual securities <sup>4</sup> sets attributable to unitholders and

perpetual securities holders

Group			
	31-Dec-16		
30-Sep-17			
S\$'000	S\$'000		
74,919	77,754		
53,375	38,123		
128,294	115,877		
1,877,709	1,922,642		
-	-		
10,102	19,206		
9,108	7,508		
1,896,919	1,949,356		
2,025,213	2,065,233		
74.000	404.000		
74,909	124,269		
37,063	31,180		
5,442	6,154		
33,288	32,582		
22	112		
150,724	194,297		
,	,		
409,714	373,288		
88,986	143,296		
31,662	31,662		
82,589	87,039		
	*		
3,385	3,096		
616,336	638,381		
767,060	832,678		
1,258,153	1,232,555		
999,001	1,091,688		
259,152	140,867		
1,258,153	1,232,555		
,,	, . ,,,,,		

Tru			
30-Sep-17	31-Dec-16		
S\$'000	S\$'000		
3,934	7,053		
223,219	219,236		
227,153	226,289		
. 700 007	-		
1,729,237	1,709,440		
-	-		
	-		
1,729,237	1,709,440		
1,956,390	1,935,729		
-	-		
342,128	383,774		
-	-		
-	-		
	90		
342,128	383,864		
000 111	000 004		
236,114	200,084		
88,986	143,296		
-	-		
	-		
2,156	1,811		
327,256	345,191		
000 004	700.055		
669,384	729,055		
1,287,006	1,206,674		
1,207,000	1,200,074		
1,027,854	1,065,807		
259,152	140,867		
1,287,006	1,206,674		

## Footnote:

1 (b) (i)

- 1 The carrying values of the properties are stated based on the independent valuation as at 31 December 2016 and adjusted for property enhancements to-date. The valuations and property enhancements figures are recorded in the financial statements in Indonesian Rupiah and translated into Singapore Dollars using the respective exchange rate as at the end of each period.
- Intangible assets represent the unamortised aggregate rentals receivable by the Group from certain master lease agreements for its 100% interest in LMK, LPB, PICON, Kuta and Kendari. The rentals are for a period of 3 to 25 years (FY 2016: 3 to 25 years).
- 3 The movements in other financial liabilities (current and non-current) are mainly as a result of unrealised gains/ losses in the value of derivatives, principally being currency options contracts and interest rate swap.
- The Trust issued perpetual securities of S\$140 million at a distribution rate of 7.0% per annum and S\$120 million at a distribution rate of 6.6% per annum in September 2016 and June 2017 respectively.

## 1 (b) (ii) Borrowings and Debt Securities

## Secured borrowings:

Amount payable after one year

Less: Unamortised transaction costs for secured borrowings

Total secured borrowings

#### Unsecured borrowings:

Amount payable within one year

Less: Unamortised transaction costs for secured borrowings

Amount payable after one year

Less: Unamortised transaction costs for unsecured borrowings

#### Total unsecured borrowings

## Total borrowings

#### Secured borrowings

LMIR Trust has a secured term loan facility of \$\$90 million (30 June 2017: \$\$145 million) maturing in December 2018 at an interest rate of 3.0% per annum plus SGD Swap Offer Rate. On 7 July 2017, LMIR Trust made a voluntary partial prepayment of \$\$55 million of the secured term loan by utilising \$\$20 million proceeds from issuance of perpetual securities in June 2017 and additional drawdown of \$\$35 million from the unsecured term loan facility obtained in August 2016. Pursuant to the partial prepayment, certain properties mortgaged for the facility will be discharged in due course.

The term loan facility is secured mainly on the following:

- -Pledge over the shares in 7 retail mall Singapore SPCs and 7 retail space Singapore SPCs ("Restricted Singapore Subsidiaries")
- -Pledge over the shares in 3 retail mall Indonesia SPCs and 6 retail space Indonesia SPCs ("Restricted Indonesia Subsidiaries")
- -First fixed mortgage charge over 3 retail malls and 6 retail spaces and first fixed and/ or floating charges over all the other assets of 9 Indonesia SPCs
- -First legal assignment of earnings of Restricted Singapore Subsidiaries and Indonesia Subsidiaries
- -Legal assignment of rights under each lease agreement, lease guarantee, all insurance policies associated with the 3 retail malls and 6 retail spaces

#### Unsecured borrowings

LMIR Trust has S\$75 million 4.48% Bond due in November 2017, S\$75 million 4.1% Bond due in June 2020, S\$100 million 4.5% Bond due in November 2018 (collectively, the Bonds), established by its wholly owned subsidiary, LMIRT Capital Pte Ltd ("LMIRT Capital").

LMIR Trust has a 4-year term loan of \$\$120.5 million maturing in August 2020 at an interest rate of 2.95% per annum plus SGD Swap Offer Rate and a 5-year term loan of \$\$120.5 million maturing in August 2021 at an interest rate of 3.15% per annum plus SGD Swap Offer Rate.

#### 1 (c) Statement of Cash Flows

		Group	
	3Q 2017 S\$'000	3Q 2016 S\$'000	
Operating activities			
Total return for the period before tax	29,213	24,660	
Adjustments for			
- Manager's fee payable in units	1,857	1,733	
- Interest income	(56)	(66)	
- Amortisation of borrowing costs	961	2,533	
- Interest expense	8,765	10,002	
- Depreciation of plant and equipment	699	453	
- Amortisation of intangible assets	3,268	2,945	
- Unrealised foreign exchange gain	1,492	2,574	
- Unrealised loss/(gain) on hedging contracts	239	(168)	
Operating income before working capital changes	46,438	44,666	
Changes in working capital			
Trade and other receivables	5,324	273	
Trade and other payables	3,271	7,011	
Security deposits	244	258	
Net cash from operating activities before income tax	55,277	52,208	
Income tax paid	(8,382)	(6,460)	
Cash flows from operating activities	46,895	45,748	
nvesting activities			
Acquisition of investment properties	-	-	
Capital expenditures on investment properties	(8,576)	(1,659)	
Purchase of plant and equipment	(1,891)	(1,279)	
nterest received	56	66	
Cash flows used in investing activities	(10,411)	(2,872)	
Financing activities	/		
Repayment of bank borrowings	(55,000)	(100,000)	
Repayment of Bond issued under EMTN	(50,000)	-	
Proceeds from borrowings	35,000	100,000	
Decrease in other financial liabilities	(16)	(5,736)	
Deferred income	845	(1,191)	
Interest paid	(8,765)	(10,002)	
Distribution to unitholders	(25,403)	(23,803)	
Distribution to perpetual securities holders	(4,940)	100.007	
Proceeds from issue of perpetual securities, net of transaction costs  Cash restricted in use for bank facilities	(070)	138,397	
Cash flows (used in)/from financing activities	(370)	(1,015) 96,650	
Net (decrease)/increase in cash and cash equivalents	(72,165)	139,526	
Cash and cash equivalents at beginning of the period	146,070	73,656	
Effect of exchange rate changes on cash and cash equivalents	(2,902)	(1,817)	
Cash and cash equivalents at end of the period	71,003	211,365	
Cash and cash equivalents in Statement of Cash Flows:	,500	,000	
Cash and cash equivalents in statement of Cash Flows	71,003	211,365	
Add: Cash restricted in use for bank facilities	3,916	2,515	
Cash and cash equivalents in Statement of Financial Position	74,919	213,880	
Cash and Cash equivalents in Statement of Financial Position	14,313	213,000	

Group			
YTD 2017	YTD 2016		
S\$'000	S\$'000		
04.005	75 747		
91,225	75,717		
5,573	5.091		
(167)	(211)		
2,923	4,658		
27,821	30,021		
1,719	1,218		
9,828	8,846		
523	861		
254	3,156		
139,699	129,357		
(7,598)	25,292		
8,541	(20,645)		
2,290	(3,130)		
142,932	130,874		
(25,573) 117,359	(21,245) 109,629		
117,559	109,029		
(32,972)	_		
(16,967)	(5,515)		
(3,739)	(2,328)		
167	211		
(53,511)	(7,632)		
(55,000)	(200,000)		
(50,000)	-		
35,000	200,000		
(222)	(8,319)		
(231)	(185)		
(27,821)	(30,021)		
(74,858)	(69,671)		
(9,800)	-		
118,498	138,397		
(433) (64,867)	(1,015) 29,186		
(1,019)	131,183		
<b>74,271</b> (2,249)	<b>79,090</b> 1,092		
71,003	211,365		
71,003	211,303		

31-Dec-16

S\$'000

145.000

143,296

125,000

380,710

497,557

640,853

(7,422)

(731)

(1,704)

30-Sep-17 S\$'000

90.000

(1,014)

88,986

75,000

415,710

484,623

573,609

(5,996)

(91

#### 1 (d) (i) Statements of Changes in Unitholders' Funds

## Total Unitholders' Funds at beginning of the period Operations

Total return for the period

Less: Amount reserved for distribution to perpetual securities holders

Net increase in net assets resulting from operations attributed to
unitholders

#### **Unitholders' contributions**

Distribution to unitholders

## Foreign currency translation reserve

Translation differences relating to financial statements of foreign subsidiaries

## **Total Unitholders' Funds**

## Perpetual securities

Balance at the beginning of the period Issue of perpetual securities, net of transaction costs Amount reserved for distribution to perpetual securities holders Distribution to perpetual securities holders Balance at the end of the period

#### Total

Total Unitholders'	Funds at	beginning	of the	period
<b>Operations</b>				

Total return for the period

Less: Amount reserved for distribution to perpetual securities holders

Net increase in net assets resulting from operations attributed to unitholders

## Unitholders' contributions

Manager's management fees settled in units Manager's acquisition fees settled in units Distribution to unitholders

## Foreign currency translation reserve

Translation differences relating to financial statements of foreign subsidiaries

## **Total Unitholders' Funds**

## Perpetual securities

Balance at the beginning of the period

Issue of perpetual securities, net of transaction costs Amount reserved for distribution to perpetual securities holders

Distribution to perpetual securities holders

Balance at the end of the period

Total

Gro	up	Tru	ıst
3Q 2017 S\$'000	3Q 2016 S\$'000	3Q 2017 S\$'000	3Q 2016 S\$'000
1,037,784	1,061,250	1,046,390	1,093,498
21,063 (4,467)	16,723 (107)	11,334 (4,467)	14,403 (107)
16,596	16,616	6,867	14,296
(25,403)	(23,803)	(25,403)	(23,803)
(29,976)	44,728	-	-
999,001	1,098,791	1,027,854	1,083,991
259,625 -	138,290	259,625 -	- 138,290
4,467	107	4,467	107
(4,940)	-	(4,940)	-
259,152	138,397	259,152	138,397
1,258,153	1,237,188	1,287,006	1,222,388

Gro	oup	Tru	ıst
YTD 2017 S\$'000	YTD 2016 S\$'000	YTD 2017 S\$'000	YTD 2016 S\$'000
34 000	S\$ 000	O\$ 000	O\$ 000
1,091,688	1,075,115	1,065,807	1,118,724
66,364	52,068	38,754	33,437
(9,587)	(107)	(9,587)	(107)
56,777	51,961	29,167	33,330
6,874	1,608	6,874	1,608
864	-	864	-
(74,858)	(69,671)	(74,858)	(69,671)
(82,344)	39,778	_	
(02,011)	33,773		_
999,001	1,098,791	1,027,854	1,083,991
140,867	100.000	140,867	100,000
118,498	138,290 107	118,498	138,290 107
9,587 (9,800)	107	9,587 (9,800)	107
259,152	138,397	259,152	138,397
200,102	700,007	200,102	100,007
1,258,153	1,237,188	1,287,006	1,222,388

## Footnote:

The "Translation differences relating to financial statements of foreign subsidiaries" relate to exchange differences arising from translating items denominated in Indonesian Rupiah in the balance sheet of the respective Indonesia subsidiaries, principally the investment properties, into Singapore Dollar using period end exchange rate.

A translation loss of \$\$30.0 million and \$\$82.3 million was recorded in 3Q 2017 and YTD 2017 respectively due to weakening of Indonesian Rupiah against Singapore Dollar since the end of the last financial period of 2Q 2017 and Fy 2016 respectively.

The "Translation differences relating to financial statements of foreign subsidiaries" are recorded in the Statements of Changes in Unitholders' Funds and do not affect the calculation of the quarterly Distributable Income and Distribution Per Unit ("DPU").

## LIPPO MALLS INDONESIA RETAIL TRUST 2017 THIRD QUARTER UNAUDITED FINANCIAL STATEMENTS AND DISTRIBUTION ANNOUNCEMENT

## 1 (d) (ii) Details of Any Change in the Issued and Issuable Units

Issued units at the beginning of the period Issuance of new units for management fees Issuance of new units for acquisition fees Issued units at the end of the period

3Q 2017	3Q 2016		
2,823,987,723	2,802,992,873		
-	-		
-	-		
2,823,987,723	2,802,992,873		

The Trust does not hold any treasury units and there is no subsidiary holding as at end of current financial period and as at end of the corresponding period of the immediately preceding financial year.

1 (d) (iii) To show the total number of issued shares excluding treasury shares as at the end of current financial period and as at the end of the immediately preceding year

Issued units at the end of the period/year

30-Sep-17	31-Dec-16		
2,823,987,723	2,802,992,873		

1 (d) (iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on

Not applicable.

1 (d) (v) A statement showing all sales, transfers, disposal, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on

Not applicable

Whether the figures have been audited, or reviewed and in accordance with which auditing standard or practice

The figures have not been audited nor reviewed by our auditors.

3 Where the figures have been audited, or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.

4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited financial statements have been applied

The accounting policies and method of computation applied in the financial statement for the current financial period are consistent with those applied in the audited financial statements for the year ended 31 December 2016.

5 If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

Not applicable

6 Earnings Per Unit ("EPU") and Distribution Per Unit ("DPU") for the Financial Period

	Group			
	3Q 2017	3Q 2016	YTD 2017	YTD 2016
Weighted average number of units in issue	2,823,987,723	2,802,992,873	2,817,951,282	2,801,228,708
Earnings per unit in cents (EPU) (1)	0.59	0.60	2.01	1.86
Number of units in issue	2,823,987,723	2,802,992,873	2,823,987,723	2,802,992,873
Distribution per unit in cents (DPU) (2)	0.86	0.86	2.64	2.54

## Footnote:

- 1 In computing the quarterly EPU, the weighted average number of units for the end of the period is used.
- 2 In computing the quarterly DPU, the number of units in issue as at the end of the period is used.

## 7 Net Assets Value ("NAV") and Net Tangible Assets ("NTA") Per Unit Based on Units Issued at the End of the Period

	Group		Trust	
	30-Sep-17	31-Dec-16	30-Sep-17	31-Dec-16
Net Assets Value per unit in cents (NAV)	35.38	38.95	36.40	38.02
Net Tangible Assets per unit in cents (NTA)	35.02	38.26	36.40	38.02

#### 8 Review of the Performance

Interest income Financial expenses Administrative expenses Other (losses) (net)

#### Total Return For The Period Before Tax

Income tax Withholding tax

## **Total Return For The Period After Tax**

## Amount distributable to:

- Unitholders
- Perpetual securities holders

Total distributable to unitholders/ perpetual securities holders

#### Unitholders' distribution:

- as distributions from operations
- as return of capital

Total Unitholders' distribution Distribution per Unit (cents)

Group				
3Q 2017	3Q 2016	YTD 2017	YTD 2016	
S\$'000	S\$'000	S\$'000	S\$'000	
40,830	37,903	123,697	112,970	
8,775	9,127	24,381	26,390	
49,605	47,030	148,078	139,360	
(3,186)	(3,692)	(8,757)	(12,066)	
46,419	43,338	139,321	127,294	
56	66	167	211	
(9,726)	(12,535)	(30,744)	(34,679)	
(4,230)	(3,523)	(11,853)	(10,199)	
(3,306)	(2,686)	(5,666)	(6,910)	
29,213	24,660	91,225	75,717	
(5,169)	(4,985)	(15,516)	(14,831)	
(2,981)	(2,952)	(9,345)	(8,818)	
21,063	16,723	66,364	52,068	
24,151	24,153	74,674	71,133	
4,467	107	9,587	107	
28,618	24,260	84,261	71,240	
13,391	16,936	50,410	48,469	
10,760	7,217	24,264	22,664	
24,151	24,153	74,674	71,133	
0.86	0.86	2.64	2.54	

#### 3Q 2017 vs 3Q 2016

Gross rental income is S\$2.9 million higher than 3Q 2016, mainly due to the acquisition of Kuta, Kendari and positive rental reversions.

Other revenue is S\$0.4 million lower than 3Q 2016, mainly due to the new carpark contract arrangements, whereby the carpark operator absorbs all the carpark operating costs and is entitled to a portion of the parking revenue.

The decrease in financial expenses of S\$2.8 million is mainly due to S\$150 million Bond and S\$50 million Bond repaid in October 2016 and July 2017 respectively, which were replaced by perpetual securities and accounted for in the Statement of Changes in Unitholders' Funds.

Other losses (net) mainly comprise of realised and unrealised foreign currency gains/ (losses), realised and unrealised hedging contracts gains/ (losses), as well as amortisation of intangble assets in relation to LMK, LPB, PICON, Kuta and Kendari.

## YTD 2017 vs YTD 2016

Gross rental income is S\$10.7 million higher than YTD 2016, mainly due to the acquisition of Kuta, Kendari and positive rental reversions.

Other revenue is S\$2.0 million lower than YTD 2016, mainly due to the new carpark contract arrangements, whereby the carpark operator absorbs all the carpark operating costs and is entitled to a portion of the parking revenue.

The decrease in financial expenses of \$\$3.9 million is mainly due to \$\$150 million Bond and \$\$50 million Bond repaid in October 2016 and July 2017 respectively, which were replaced by perpetual securities and accounted for in the Statement of Changes in Unitholders' Funds.

Other losses (net) mainly comprise of realised and unrealised foreign currency gains/ (losses), realised and unrealised hedging contracts gains/ (losses), as well as amortisation of intangble assets in relation to LMK, LPB, PICON, Kuta and Kendari.

The Trust has foreign currency options contracts to mitigate its exposure on currency movement as the majority of the Trust's income is in IDR. The unrealised gain/ loss on foreign currency options contracts is a non-cash item and does not affect the amount of distribution to unitholders.

## LIPPO MALLS INDONESIA RETAIL TRUST 2017 THIRD QUARTER UNAUDITED FINANCIAL STATEMENTS AND DISTRIBUTION ANNOUNCEMENT

#### 9 Variance between the forecast or prospectus statement (if disclosed previously) and the actual results

Not applicable

## 10 Commentary on the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

The Indonesian economy expanded 5.01% year-on-year ("y-o-y") in the second quarter of 2017, the same pace recorded in the preceding quarter. Growth was driven by private consumption and fixed investment while exports rose at a slower pace and government spending fell.

On the inflation front, Indonesia's annual inflation rate for September 2017 eased to 3.72% from 4.37% in June 2017, its fourth consecutive month of decline and the lowest since March 2017 on the back of a continued decline in food prices.

According to Bank Indonesia data, retail sales in Indonesia rose 2.2% y-o-y in August 2017, buoyed by stronger food sales in the period.

#### 11 Distributions

## (a) Current financial period

Any distributions declared for the current financial period: Yes

Name of distribution: Third quarter distribution for the period from 1 July 2017 to 30 September 2017.

Distribution Type: Tax-exempt and capital distribution.

Distribution Rate: Tax-exempt distribution of 0.48 cents per unit and capital distribution of 0.38 cents per unit.

Par value of units: NA
Tax rate: NA

## (b) Corresponding period of the preceding financial period

Any distributions declared for the corresponding period of the immediate Yes

preceding financial period:

Name of distribution: Third quarter distribution for the period from 1 July 2016 to 30 September 2016.

Distribution Type: Tax-exempt and capital distribution.

Distribution Rate: Tax-exempt distribution of 0.60 cents per unit and capital distribution of 0.26 cents per unit.

NA

Par value of units: NA Tax rate: NA

(c) Date payable: 29 November 2017

(d) Book closure date: 13 November 2017

## 12 If no distribution has been declared/(recommended), a statement to that effect

Not applicable.

## 13 Interested Person Transactions Mandate

LMIR Trust is not required to obtain a general mandate from the Unitholders for Interested Party Transactions.

## 14 Confirmation by the Board Pursuant to Rule 705(5) of the Listing Manual

The Board of Directors of LMIRT Management Ltd do hereby confirm that, to the best of their knowledge, nothing has come to their attention in which may render these interim financial results to be false or misleading in any material aspect.

## 15 Confirmation that the Issuer has procured undertakings from all its directors and executive officers under Rule 720(1)

The Manager confirms that it has procured undertakings from all its directors and executive officers in the format set out in Appendix 7.7 of the Listing Manual.

BY ORDER OF THE BOARD OF LMIRT MANAGEMENT LIMITED (AS MANAGER OF LIPPO MALLS INDONESIA RETAIL TRUST)

Ms Chan Lie Leng Executive Director and Chief Executive Officer 2 November 2017