

## LIPPO-MAPLETREE INDONESIA RETAIL TRUST

# 2011 FIRST QUARTER UNAUDITED FINANCIAL STATEMENTS AND DISTRIBUTION ANNOUNCEMENT

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### Introduction

Lippo-Mapletree Indonesia Retail Trust ("LMIR Trust") is a Singapore-based real estate investment trust ("REIT") constituted by a trust deed dated 8 August 2007 between Lippo-Mapletree Indonesia Retail Trust Management Limited as the Manager and HSBC Institutional Trust Services (Singapore) Limited as the Trustee. LMIR Trust was listed on the Singapore Exchange Securities Trading Limited on 19 November 2007.

LMIR Trust was established with the principal investment objective of owning and investing on a long-term basis in a diversified portfolio of incomeproducing real estate in Indonesia that is primarily used for retail and / or retail-related purposes, and real estate related assets in connection with the foregoing purposes. As at 31 March 2011, LMIR Trust's property portfolio comprises eight retail mall properties and seven retail spaces located within other retail malls, all of which are located in Indonesia.

LMIR Trust's current distribution policy is to distribute 100% of its tax-exempt income (after deduction of applicable expenses) and capital receipts, for the period commencing from listing date to year 2009 and thereafter at least 90.0% of the tax-exempt income (after deduction of applicable expenses) and capital receipts. The tax-exempt income comprises dividends received from the Singapore Special Purpose Companies ("SPCs"), which are ultimately paid out of income derived by the Indonesian SPCs from the leasing of the properties. The capital receipts comprise mainly of amounts received by LMIR Trust from the redemption of redeemable preference shares in the Singapore SPCs.

## Summary of Lippo-Mapletree Indonesia Retail Trust Group Results

Gross Revenue Net Property Income Distributable Income

Available Distribution per Unit (cents)

Group				
1Q 2011 S\$'000	1Q 2010 S\$'000	Variance % Favourable/ (Unfavourable)		
32,772	23,280	40.8%		
22,353	20,345	9.9%		
12,667	12,877	(1.6%)		

## 1 (a) (i) Consolidated Statement of Total Return

			Group	
		1Q 2011 S\$'000	1Q 2010 S\$'000	Variance % Favourable/ (Unfavourable)
	Gross rent	20,101	19,332	4.0%
	Carpark income Other rental income	1,373 355	1,313 303	4.6% 17.2%
	Service charge and utilities recovery	10.943	2,332	17.2% NM
	Total Gross Revenue	32,772	23,280	40.8%
	Property Operating Expenses			
	Land rental	(301)	(275)	(9.5%)
	Property management fee	(897)	(826)	(8.6%)
	Property operating and maintenance expenses  Total Property Operating Expenses	(9,221) (10,419)	(1,834)	NM NM
	Net Property Income	22,353	20,345	9.9%
			-	
	Interest income Financial expenses	348 (2,400)	402 (2,356)	(13.4%) (1.9%)
	·	(2,400)	(2,330)	(1.976)
	Administrative Expenses Manager's management fees	(1,663)	(1,566)	(6.2%)
	Trustee's fee	(58)	(56)	(3.6%)
	Other trust operating expenses	(124)	(137)	9.5%
	Total Administrative Expenses	(1,845)	(1,759)	(4.9%)
	Other gains/ (losses) (net) (See Note A)	(2,409)	(18,667)	NM
	Total Return/ (Loss) For The Period Before Tax	16,047	(2,035)	NM
	Income tax	(3,027)	(2,022)	(49.7%)
	Withholding tax Total Return/ (Loss) For The Period After	(1,770)	(1,528)	(15.8%)
	Tax Other Comprehensive Income:	11,250	(5,585)	NM
	Foreign Currency Translation Gain Total Comprehensive Income for the Period	29,946	28,290	NM
	·	41,196	22,705	NM
1 (a) (ii)	Consolidated Statement of Distribution Total Return/ (Loss) for the period after tax before distribution Add back/ (less) non-cash items and other	11,250	(5,585)	NM
	adjustments: - Manager's fee payable in the form of units - Depreciation of plant and equipment - Unrealised loss on foreign exchange forward	894 36	814 18	9.8% NM
	contracts	762	17,902	NM
	- Unrealised gain on interest rate swap	(455)	(94)	NM
	- Unrealised foreign exchange loss/ (gain)  Total Unitholders' Distribution	180 12,667	(178) <b>12,877</b>	NM (1.6%)
	Unitholders' distribution:	,,,,	,-	(
	- as distributions from operations	10,208	10,317	(1.1%)
	- as return of capital <sup>1</sup>	2,459	2,560	(3.9%)
	Total Unitholders' Distribution	12,667	12,877	(1.6%)
(Note A)	Other gains/ (losses) (net) comprise of: Unrealised loss on foreign exchange forward			
	contracts	(762)	(17,902)	NM
	Unrealised gain on interest rate swap	455	94	NM
	Realised loss on foreign exchange forward		// <del>-</del>	
	contracts Unrealised foreign exchange (loss)/ gain	(2,057) (180)	(1,729) 178	NM NM
	Miscellaneous income	135	692	NM
		(2,409)	(18,667)	NM

## Footnote:

The return of capital comprises the amounts received by LMIR Trust from the redemption of its investment in the redeemable preference shares in the Singapore SPCs.

# 1 (b) (i) Statements of Financial Position

Statements of Financial Position
Current Assets Cash and cash equivalents Trade and other receivables Total Current Assets
Non-current Assets Investment properties <sup>1</sup> Investments in subsidiaries Plant and equipment Total Non-current Assets
Total Assets
Current Liabilities Trade and other payables Current tax payable Secured borrowing <sup>2</sup> Security deposits Other financial liabilities, current <sup>3</sup> Total Current Liabilities
Non-current Liabilities Secured borrowing <sup>2</sup> Deferred tax liabilities Deferred income Other financial liabilities, non-current <sup>3</sup> Total non-current liabilities
Total Liabilities
Unitholders' funds
Total Liabilities and Unitholders' funds

^				
Group				
31-Mar-11	31-Dec-10			
S\$'000	S\$'000			
111.010	100.070			
111,946	109,979			
23,406 <b>135,352</b>	20,158 <b>130,137</b>			
135,352	130,137			
4 440 000	1 000 044			
1,112,309	1,082,044			
-	- 007			
409	327			
1,112,718	1,082,371			
1,248,070	1,212,508			
11,326	9,529			
8,716	7,340			
125,000	-			
14,564	13,673			
12,212	10,425			
171,818	40,967			
-	125,000			
47,465	47,465			
77,887	77,383			
18,981	19,784			
144,333	269,632			
316,151	310,599			
931,919	901,909			
1,248,070	1,212,508			

Trust			
31-Mar-11	31-Dec-10		
S\$'000	S\$'000		
-	-		
17,858	17,358		
17,858	17,358		
-	-		
895,383	898,481		
905 202	000 401		
895,383	898,481		
913,241	915,839		
,	0.10,000		
17,575	18,816		
-	-		
125,000	-		
-	-		
12,211	10,424		
154,786	29,240		
-	125,000		
-	-		
-	-		
18,088	18,825		
18,088	143,825		
170.074	170 005		
172,874	173,065		
740,367	742,774		
913,241	915,839		
	,		

- Footnote:

  1 The carrying values of the properties are stated based on the independent valuation as at 31 December 2010 and adjusted for property enhancements totranslated into Singapore Dollars using the respective exchange rate at the end of each period.
  - The secured borrowing of S\$125 million will mature in March 2012.
  - The movements in other financial liabilities (current and non-current) are mainly as a result of unrealised movements in the value of derivatives, principally being cross currency swaps of Indonesian Rupiah to Singapore Dollars.

## 1 (b) (ii) Aggregate Amount of Borrowings

## Secured borrowing

Amount Repayable (non-current)

Group			
31-Mar-11 31-Dec-10			
S\$'000	S\$'000		
125,000	125,000		

Group

LMIR Trust has in place secured facilities of S\$125 million maturing in March 2012 at an all-in cost of approximately 7.8% per annum for the remaining term.

Transaction cost in relation to the term loan facility amounting to S\$3.1 million (31 December 2010: S\$3.9 million) is included in the other financial liabilities (non-current).

The facilities are secured on the following:

- -Pledge over the shares in the 17 retail mall Singapore SPCs and 7 retail space Singapore SPCs
- -Pledge over the shares in the 8 retail mall Indonesia SPCs and 7 retail space Indonesia SPCs
- -First fixed mortgage charge over the 8 Retail Malls and the 7 retail spaces and first fixed and/or floating charges over all the other assets of the Indonesia SPCs
- -First legal assignment of all sale, rentals and other income received or to be received with regard to each of the Singapore SPCs, Indonesia SPCs and the retail malls and retail spaces
- -Legal assignment of rights under each lease agreement, lease guarantee, all insurance policies associated with the retail malls and retail spaces
- -Legal assignment (and subordination) of all existing and future shareholder and/or intercompany loans extended to any of the Singapore SPCs and Indonesian SPCs

## 1 (c) Consolidated Statement of Cashflows

	Group	
	1Q 2011 S\$'000	1Q 2010 S\$'000
Operating activities		
Total return/ (loss) for the period before tax	16,047	(2,035)
Adjustments for		
- Manager's fee payable in units	894	814
- Interest income	(348)	(402)
- Amortisation of borrowing costs	776	724
- Interest expense	1,624	1,632
- Depreciation of plant and equipment	36	18
- Unrealised foreign exchange loss/ (gain)	180	(178)
- Unrealised loss on foreign exchange forward	700	47.000
contracts	762	17,902
- Unrealised gain on interest rate swap  Operating income before working capital changes	(455) 19,516	(94)
Operating income before working capital changes	19,516	18,381
Changes in working capital		
Trade and other receivables	(3,248)	1,326
Trade and other payables	790	(74)
Deferred income	504	1,660
Security deposits	891	1,149
Net cash from operating activities before income tax	18,453	22,442
Income tax paid	(3,422)	(3,716)
Cash generated from operating activities	15,031	18,726
Investing activities		
Capital expenditures on investment properties	(287)	(372)
Purchase of plant and equipment	(93)	-
Interest income	348	402
Cash flows (used in)/ generated from investing activities	(32)	30
Financing activities		
Increase in other financial liabilities	677	617
Interest on bank loan paid	(1,624)	(1,632)
Distribution to unitholders	(12,029)	(12,441)
Cash flows used in financing activities	(12,976)	(13,456)
Net effect of exchange rate changes	(56)	(2,773)
Net increase in cash and cash equivalents	1,967	2,527
Cash and cash equivalents at beginning of the period	109,979	111,303
Cash and cash equivalents at end of the period	111,946	113,830

## 1 (d) (i) Statements of Changes in Unitholders' Funds

Group
1Q 2011
Balance at beginning of period
Total comprehensive income for the period
Manager's management fees settled in units Distribution to unitholders

Balance at end of period

Group 1Q 2010

Balance at beginning of period

Total comprehensive income for the period Manager's management fees settled in units Distribution to unitholders

Balance at end of period

Tru	ust	
10	2011	

Balance at beginning of period
Total comprehensive income for the period Manager's management fees settled in units Distribution to unitholders

Balance at end of period

1Q 2010

Balance at beginning of period

Total comprehensive income for the period Manager's management fees settled in units Distribution to unitholders

Balance at end of period

Issued equity S\$'000	Currency translation reserve S\$'000	Retained earnings/ (Accumulated losses) S\$'000	Total S\$'000
822,473	(89,416)	168,852	901,909
-	29,946	11,250	41,196
843	-	-	843
-	-	(12,029)	(12,029)
823,316	(59,470)	168,073	931,919
<b>819,117</b> - 789	<b>(34,484)</b> 28,290 -	106,878 (5,585)	<b>891,511</b> 22,705 789
- 040 000	(0.404)	(12,441)	(12,441)
819,906	(6,194)	88,852	902,564

Issued equity S\$'000	Currency translation reserve \$\(^000\)	Retained earnings/ (Accumulated losses) S\$'000	Total S\$'000
822,473	-	(79,699)	742,774
-	-	8,779	8,779
843	-	-	843
-	-	(12,029)	(12,029)
823,316	-	(82,949)	740,367
819,117	-	(58,161)	760,956
-	-	(10,300)	(10,300)
789	-	-	789
-	-	(12,441)	(12,441)
819,906	-	(80,902)	739,004

1Q 2011

1Q 2010

(units)

1,074,848,703 1,566,602

1 076 415 305

1,664,621 1,078,079,926

### 1 (d) (ii) Details of Any Change in the Issued and Issuable Units

Issued units at the beginning of the period1,081,706,758Issue of new units for 1Q management fees1,589,095Issued units at the end of the period1,083,295,853Management fees payable in units to be issued1,671,602Total issued and issuable units at the end of the period1,084,967,455

- Whether the figures have been audited, or reviewed and in accordance with which auditing standard or practice The figures have not been audited nor reviewed by our auditors.
- 3 Where the figures have been audited, or reviewed, the auditors' report (including any qualifications or emphasis of matter) N.A.
- 4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited financial statements have been applied

Except as disclosed in paragraph 5 below, the accounting policies and method of computation applied in the financial statement for the current financial period are consistent with those applied in the audited financial statements for the year ended 31 December 2010.

If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

Other than the adoption of various new/revised FRS including related interpretations to FRS as issued by the Singapore Accounting Standards Council, which took effect from 1 January 2011, there has been no change in the accounting policies and methods of computation adopted by the Group. They had no impact on the amounts in the financial statements. Certain comparative figures have been restated to conform with the current period's presentation.

## 6 Earnings Per Unit ('EPU') and Distribution Per Unit ('DPU') for the Financial Period

	Group	
	1Q 2011 S\$'000	1Q 2010 S\$'000
Weighted average number of units in issue	1,076,422,906	1,072,993,307
Earnings per unit in cents (EPU)	1.05	(0.52)
Adjusted Earnings/ (Loss) per unit in cents (Adjusted EPU) (Note A)	1.05	(0.52)
Number of units in issue	1,083,295,853	1,076,415,305
Distribution per unit in cents (DPU)	1.17	1.20

## Footnote:

Note A: Adjusted earnings exclude surplus on the revaluation on investment properties (net of deferred tax)

## 7 Net Asset Value Per Unit Based on Units Issued at the End of the Period

	Group		Trust	
	31-Mar-11	31-Dec-10	31-Mar-11	31-Dec-10
Net asset value per unit (Cents)	86.03	83.38	68.34	68.67

## 8 Review of the Performance

Statement of Total Return		
Gross revenue		
Property operating expenses		
Net Property Income		

Interest income Financial expenses Administrative expenses Other gains/ (losses) (net)

Total Return/ (Loss) For The Period Before

ıax

Income tax Withholding tax

Total Return/ (Loss) For The Period After

Tax

Unitholders' distribution:

- as distributions from operations
- as return of capital

Total Unitholders' distribution Distribution per Unit (cents)

Group			
1Q 2011	1Q 2010		
S\$'000	S\$'000		
32,772	23,280		
(10,419)	(2,935)		
22,353	20,345		
348	402		
(2,400)	(2,356)		
(1,845)	(1,759)		
(2,409)	(18,667)		
16,047	(2,035)		
(3,027)	(2,022)		
(1,770)	(1,528)		
11,250	(5,585)		
10,208	10,317		
2,459	2,560		
12,667	12,877		
1.17	1.20		

## 1Q 2011 vs 1Q 2010

Gross revenue for 1Q 2011 is \$9.5 M above 1Q 2010, mainly due to additional income from collection of service charge and utilities recovery income from 7 retail malls (excluding Sun Plaza) upon the expiry of the operating cost agreements on 31 December 2009. Due to the delay in transition of operational responsibilities of the malls' operations from third party operators to the individual asset companies, the service charge and utilities recovery income and the corresponding operating expenses for the period 1 January 2010 to 31 March 2010 were recognised in 2Q 2010.

The increase in gross revenue is partly offset by depreciation of Indonesian Rupiah ("IDR") exchange rate used for translating revenues denominated in IDR to Singapore Dollars ("SGD") in 1Q 2011.

As a result of the expiry of operating costs agreements, the individual asset companies have to bear all costs directly related to the maintenance and operation of the retail malls. Thereby, increase in property operating expenses from \$2.9 M to \$10.4 M.

Interest income of \$0.3 M is 13% below 1Q 2010 due to a lower proportion of IDR deposits to SGD deposits. The financial expenses of \$2.4 M is mainly due to the interest costs and amortisation of transaction costs arising from the \$125 M loan facility, which was drawn down for the acquisition of the Sun Plaza property in March 2008.

Administrative expenses are \$0.1 M above 1Q 2010, mainly due to higher management fee as a result of higher value of deposited property and net property income.

Other losses (net) of \$2.4 M is mainly made up of (i) realised loss on foreign exchange forward contracts of \$2.1 M, due to the difference between the contracted rates and the rates prevailing during the period, and (ii) unrealised loss on foreign exchange forward contracts of \$0.8 M as a result of the depreciation of SGD against the IDR. The Trust has entered into foreign exchange forward contracts to mitigate its exposure on currency movement due to the fact that the majority of the Trust's income is in IDR. The unrealised gain/ loss on foreign exchange forward contracts is a non-cash item and does not affect the amount of distribution to unitholders.

## 9 Commentary on the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

Indonesia's economy grew 6.1 percent last year and is forecast to expand 6.6 percent this year. It was further boosted by rating upgrade from the three major rating agencies to levels pre Asian financial crisis in 1997. The positive outlook reflects the country's economic resilience, recent improvement in external liquidity and strengthening fiscal solvency measured by declining public debt ratios. This may increase attractiveness of Indonesia to foreign investors

With the improving economic trend, the retail property business is expected to continue to see steady demand from both local and foreign retail players in the coming quarters. Meanwhile, vacancy is anticipated to stabilize at around 13.3% by end of 2011 but steadily decline after supply moderates. Such a trend helps the market to maintain stability and sustainability.

With the Jakarta retail market seeing new foreign retailers opening new outlets, the competition in the retail market will ensure that rentals remain stable in the near term. LMIRT Management remains committed to ensuring that LMIR Trust's malls satisfy their target markets. In order to optimize yield and ensure stable results in the future, we will do our utmost to maintain good occupancy and balanced property and tenant diversification across our retail malls and spaces.

### 10 Distributions

## (a) Current financial period

Any distributions declared for the current

financial period:

Name of distribution: First quarter distribution for the period from 1 January 2011 to 31 March 2011.

Distribution Type: Tax-exempt and capital distribution.

Distribution Rate: Tax-exempt distribution of 0.94 cents per unit and capital distribution of 0.23 cents

per unit.

Par value of units: NA
Tax rate: NA

## (b) Corresponding period of the preceding financial period

Any distributions declared for the

corresponding period of the immediate

preceding financial period:

Name of distribution: First quarter distribution for the period from 1 January 2010 to 31 March 2010.

Yes

Distribution Type: Tax-exempt and capital distribution.

Distribution Rate: Tax-exempt distribution of 0.96 cents per unit and capital distribution of 0.24 cents

per unit.

Par value of units: NA Tax rate: NA

(c) Date payable: 31 May 2011

(d) Book closure date: 9 May 2011

## 11 If no distribution has been declared/(recommended), a statement to that effect

Not applicable

## 12 CONFIRMATION BY THE BOARD PURSUANT TO RULE 705 (4) OF THE LISTING MANUAL

The Board of Directors of Lippo-Mapletree Indonesia Retail Management Limited do hereby confirm that, to the best of their knowledge, nothing has come to their attention which may render these interim financial results to be false or misleading in any material aspect.

BY ORDER OF THE BOARD OF LIPPO-MAPLETREE INDONESIA RETAIL TRUST MANAGEMENT LIMITED (AS MANAGER OF LIPPO-MAPLETREE INDONESIA RETAIL TRUST)

Ms Viven G. Sitiabudi Chief Executive Director 28 April 2011