

## LIPPO MALLS INDONESIA RETAIL TRUST

## 2011 FULL YEAR UNAUDITED FINANCIAL STATEMENTS AND DISTRIBUTION ANNOUNCEMENT

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## Introduction

Lippo Malls Indonesia Retail Trust ("LMIR Trust") is a Singapore-based real estate investment trust ("REIT") constituted by a trust deed dated 8 August 2007 between LMIRT Management Limited as the Manager and HSBC Institutional Trust Services (Singapore) Limited as the Trustee. LMIR Trust was listed on the Singapore Exchange Securities Trading Limited on 19 November 2007.

LMIR Trust was established with the principal investment objective of owning and investing on a long-term basis in a diversified portfolio of income-producing real estate in Indonesia that is primarily used for retail and / or retail-related purposes, and real estate related assets in connection with the foregoing purposes. As at 31 December 2011, LMIR Trust's property portfolio comprises ten retail mall properties and seven retail spaces located within other retail malls, all of which are located in Indonesia.

LMIR Trust's distribution policy to date is to distribute 100% of its tax-exempt income (after deduction of applicable expenses) and capital receipts for the period commencing from listing date to year 2009, and thereafter at least 90.0% of the tax-exempt income (after deduction of applicable expenses) and capital receipts. The tax-exempt income comprises dividends received from the Singapore Special Purpose Companies ("SPCs"), which are ultimately paid out of income derived by the Indonesian SPCs from the leasing of the properties. The capital receipts comprise mainly of amounts received by LMIR Trust from the redemption of redeemable preference shares in the Singapore SPCs.

#### Summary of Lippo Malls Indonesia Retail Trust Group Results

Gross Revenue Net Property Income Distributable Income

Available Distribution per Unit (cents)

Group					
4Q 2011	4Q 2010	Variance % Favourable/	YTD 2011	YTD 2010	Variance % Favourable/
S\$'000	S\$'000	(Unfavourable)	S\$'000	S\$'000	(Unfavourable)
36,935	32,171	14.8%	136,108	129,370	5.2%
24,612	21,075	16.8%	92,011	85,269	7.9%
11,421	12,029	(5.1%)	47,446	47,878	(0.9%)

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1	0.50					
	0.53	1 1 1 1	NIMI	3 25	1 11	MIM

## 1 (a) (i) Statement of Comprehensive Income

		Group					
				Variance %	VTD 0044	\/TD 0010	Variance %
		4Q 2011	4Q 2010	Favourable/	YTD 2011	YTD 2010	Favourable/
	Gross rent	<b>S\$'000</b> 22,371	<b>S\$'000</b> 19,340	(Unfavourable) 15.7%	<b>S\$'000</b> 82,891	<b>S\$'000</b> 79,058	(Unfavourable) 4.8%
	Carpark income	1,475	1,331	10.8%	5,557	5,587	(0.5%)
	Other rental income	501	275	82.2%	1,667	1,248	33.6%
	Service charge and utilities recovery	12,588	11,225	12.1%	45,993	43,477	5.8%
	Total Gross Revenue <sup>1</sup>	36,935	32,171	14.8%	136,108	129,370	5.2%
	Property Operating Expenses Land rental	(435)	(281)	(54.8%)	(1,365)	(1,141)	(19.6%)
	Property management fee	(1,020)	(825)	(23.6%)	(3,736)	(3,394)	(10.1%)
	Property operating and maintenance expenses	(10,868)	(9,990)	(8.8%)	(38,996)	(39,566)	1.4%
	Total Property Operating Expenses <sup>1</sup>	(12,323)	(11,096)	(11.1%)	(44,097)	(44,101)	0.01%
	Net Property Income	24,612	21,075	16.8%	92,011	85,269	7.9%
		325	335		•	•	
	Interest income Financial expenses	(3,160)	(2,371)	(3.0%) (33.3%)	1,287 (9,873)	1,543 (9,523)	(16.6%) (3.7%)
	·	(-,,	( )- /	(,	(-,,	(-,,	(3 13)
	Administrative Expenses	(1.000)	(1.607)	(15.7%)	(C 074)	(C 410)	(7.10/)
	Manager's management fees Trustee's fee	(1,860) (64)	(1,607) (60)	(15.7%) (6.7%)	(6,874) (242)	(6,416) (230)	(7.1%) (5.2%)
	Other trust operating expenses	(277)	(271)	(2.2%)	(816)	(813)	(0.4%)
	Total Administrative Expenses	(2,201)	(1,938)	(13.6%)	(7,932)	(7,459)	(6.3%)
		()			()		
	Other gains/ (losses) (net) (See Note A)	(4,585)	4,893	NM	(6,006)	(6,597)	NM
	Total Return For The Period/ Year Before Revaluation and Tax	14,991	21,994	NM	69,487	63,233	NM
	Increase in fair value of investment properties	48,285	76,427	NM	48,285	76,427	NM
		40,200	70,427	INIVI	40,203	70,427	14101
	Total Return For The Period/ Year Before Tax	63,276	98,421	NM	117,772	139,660	NM
	Income tax	(3,888)	(3,305)	(17.6%)	(13,531)	(12,598)	(7.4%)
	Withholding tax	(1,752)	(1,836)	4.6%	(7,037)	(6,740)	(4.4%)
	Deferred tax	(10,233)	(10,059)	NM	(10,233)	(10,059)	NM
	Total Return For The Period/ Year After Tax	47,403	83,221	NM	86,971	110,263	NM
	Other Comprehensive Income: Foreign Currency Translation (Loss)/ Gain	(3,584)	(21,185)	NM	23,824	(54,931)	NM
	Total Comprehensive Income for the Period/	(0,00.)	(=:,:00)			(0.,00.)	
	Year	43,819	62,036	NM	110,795	55,332	NM
1 (a) (ii)	Statement of Distribution						
. (4) ()	Total Return for the period/ year after tax						
	before distribution	47,403	83,221	NM	86,971	110,263	NM
	Add back/ (less) non-cash items and other						
	adjustments:	004	0.40	10.70/	2.000	0.411	7.00/
	<ul> <li>Manager's fee payable in the form of units</li> <li>Depreciation of plant and equipment</li> </ul>	984 50	843 15	16.7% NM	3,680 136	3,411 51	7.9% NM
	- Increase in fair value of investment properties			1 1111	100	01	1400
	net of deferred tax	(38,052)	(66,368)	NM	(38,052)	(66,368)	NM
	- Unrealised loss/ (gain) on foreign exchange						
	forward contracts	1,228	(4,864)	NM	(5,520)	2,434	NM
	<ul> <li>Unrealised gain on interest rate swap</li> <li>Unrealised foreign exchange loss/ (gain)</li> </ul>	(368) 176	(497) (321)	NM NM	(489) 720	(914) (999)	NM NM
	Total Unitholders' Distribution	11,421	12,029	(5.1%)	47,446	47,878	(0.9%)
		11,121	12,020	(61176)	,	,	(0.075)
	Unitholders' distribution:	7745	9,701	(20.5%)	00.000	00.670	(4.00())
	<ul> <li>as distributions from operations</li> <li>as return of capital<sup>2</sup></li> </ul>	7,715 3,706	2,328	(20.5%) 59.2%	36,903 10,543	38,678 9,200	(4.6%) 14.6%
	Total Unitholders' Distribution	11.421	12,029	(5.1%)	47,446	47,878	(0.9%)
(Note A)	Other gains/ (leaces) (not) consider of	, - 1	,	\- \-\-\-\-\-\-\-\-\-\-\-\-\-\-\-\-\-\-	,	,	. ( /-/)
(Note A)	Other gains/ (losses) (net) comprise of: Unrealised (loss)/ gain on foreign exchange	Г		ı	1		
	forward contracts	(1,228)	4,864	NM	5,520	(2,434)	NM
	Unrealised gain on interest rate swap	368	497	NM	489	914	NM
	Realised loss on foreign exchange forward						
	Contracts	(3,589)	(2,307)	NM	(11,566)	(9,341)	NM
	Unrealised foreign exchange (loss)/ gain Miscellaneous income	(176) 40	321 1,518	NM NM	(720) 271	999 3,265	NM NM
	wiscendifects income	(4,585)	4,893	NM	(6,006)	(6,597)	NM
Footnote		(7,000)	+,∪⊍∪	IVIVI	(0,000)	(0,001)	INIVI

#### Footnote: 1

- The gross revenue and property operating expenses comprise financial results of Pluit Village and Plaza Medan Fair for the period 6 December 2011 (completion date of acquisitions) to 31 December 2011.
- 2 The return of capital comprises the amounts received by LMIR Trust from the redemption of its investment in the redeemable preference shares in the Singapore SPCs.

# LIPPO MALLS INDONESIA RETAIL TRUST 2011 FULL YEAR UNAUDITED FINANCIAL STATEMENTS AND DISTRIBUTION ANNOUNCEMENT

Statement of Financial Position
Current Assets Cash and cash equivalents Trade and other receivables <sup>1</sup> Total Current Assets
Non-current Assets Investment properties <sup>2</sup> Investments in subsidiaries Plant and equipment <sup>1</sup> Total Non-current Assets
Total Assets
Current Liabilities Trade and other payables <sup>3</sup> Current tax payable Security deposits <sup>1</sup> Other financial liabilities, current <sup>4</sup> Total Current Liabilities
Non-current Liabilities Secured borrowing <sup>5</sup> Deferred tax liabilities Deferred income <sup>1</sup> Other financial liabilities, non-current <sup>4</sup> Total non-current liabilities
Total Liabilities
Unitholders' funds <sup>6</sup>

Total Liabilities and Unitholders' funds

Group				
31-Dec-11	31-Dec-10			
S\$'000	S\$'000			
114,730	109,979			
,	*			
23,911 <b>138.641</b>	20,158			
130,041	130,137			
1 545 041	1 000 044			
1,545,241	1,082,044			
2 012	327			
2,812 <b>1,548,053</b>	1,082,371			
1,540,055	1,002,371			
1,686,694	1,212,508			
.,000,001	.,,			
26.974	9.529			
6,692	7,340			
21,866	13,673			
14,164	10,425			
69,696	40,967			
,	-,			
147,500	125,000			
57,699	47,465			
104,061	77,383			
7,869	19,784			
317,129	269,632			
386,825	310,599			
1,299,869	901,909			
1,686,694	1,212,508			

Trust			
31-Dec-11	31-Dec-10		
S\$'000	S\$'000		
3\$ 000	3\$ 000		
145 710	17.050		
145,719 <b>145,719</b>	17,358 <b>17,358</b>		
145,719	17,336		
-	-		
1,126,622	898,481		
-	-		
1,126,622	898,481		
1,272,341	915,839		
36,928	18,816		
-	-		
-	-		
14,106	10,424		
51,034	29,240		
147,500	125,000		
-	-		
-	-		
6,115	18,825		
153,615	143,825		
,	-,2=0		
204,649	173,065		
4 007 555			
1,067,692	742,774		
1,272,341	915,839		
-,,	2.2,300		

#### Footnote:

1 (b) (i)

- 1 The trade and other receivables, plant and equipment, trade and other payables, security deposits and deferred income have increased as compared with Fy 2010 as a result of acquisition of Pluit Village and Plaza Medan Fair.
- The increase in investment properties is mainly due to the completion of acquisition of Pluit Village and Plaza Medan Fair in December 2011 and increase in fair values. The carrying values of the properties are stated based on the independent valuation as at 31 December 2011 in Indonesian Rupiah and translated into Singapore Dollars using the prevailing exchange rate as at 31 December 2011.
- The higher trade and other payables are mainly due to the accrual of expenses relating to the rights issue and acquisitions made by the Trust, coupled with consolidation of trade and other payables of the new subsidiaries as a result of the acquisitions.
- The movements in other financial liabilities (current and non-current) are mainly as a result of unrealised movements in the value of derivatives, principally being foreign currency forward contracts of Indonesian Rupiah to Singapore Dollars.
- 5 The secured borrowing of S\$147.5 million will mature in June 2014.
- The increase in unitholders' funds is mainly due to the issuance of rights units in December 2011.

## 1 (b) (ii) Borrowings and Debt Securities

## Secured borrowing

Amount Repayable

Group		
31-Dec-11	31-Dec-10	
S\$'000	S\$'000	
147,500	125,000	

LMIR Trust has in place secured borrowing of S\$147.5 million maturing in June 2014 at an interest margin of 4% per annum over the base rate. Transaction costs in relation to the term loan facility amounting to \$\$6.9 million are included in the other financial liabilities (non-current). The facility is secured mainly on the following:

- -Pledge over the shares in 7 retail mall Singapore SPCs and 7 retail space Singapore SPCs ("Restricted Singapore Subsidiaries")
- -Pledge over the shares in 3 retail mall Indonesia SPCs and 6 retail space Indonesia SPCs ("Restricted Indonesia Subsidiaries")
- -First fixed mortgage charge over 3 retail malls and 6 retail spaces and first fixed and/or floating charges over all the other assets of 9 Indonesia SPCs -First legal assignment of earnings of Restricted Subsidiaries
- -Legal assignment of rights under each lease agreement, lease guarantee, all insurance policies associated with the 3 retail malls and 6 retail spaces

#### 1 (c)

	Grou	qı	Gro	
	4Q 2011 S\$'000	4Q 2010 S\$'000	YTD 2011 S\$'000	YTD 2010 S\$'000
Operating activities	57 111	37333	3,700	2,700
Total return for the period/ year before tax	63,276	98,421	117,772	139,660
Adjustments for				
Manager's fee payable in units	984	843	3,680	3,411
Interest income	(325)	(335)	(1,287)	(1,543
Amortisation of borrowing costs	1,744	761	4,110	2,968
Interest expense	1,416	1,610	5,763	6,556
Increase in fair value of investment properties	(48,285)	(76,427)	(48,285)	(76,42
Depreciation of plant and equipment	50	15	136 720	5
Unrealised foreign exchange loss/ (gain)	176	(321)	720	(99
Unrealised loss/ (gain) on foreign exchange forward contracts	1 000	(4.004)	(F F20)	(0.40
	1,228	(4,864)	(5,520)	(2,43
Unrealised (gain)/ loss on interest rate swap	(368)	(497)	(489)	91. 72,15
Operating income before working capital changes	19,896	19,206	76,600	72,15
Changes in working capital				
Trade and other receivables	(2,867)	5,865	(3,753)	674
Trade and other payables	14,072	(404)	12,475	2,87
Deferred income	28,503	(3,265)	26,678	(7,40
Security deposits	6,293	(63)	8,193	1,82
Net cash from operating activities before income tax	65,897	21,339	120,193	70,12
ncome tax paid	(6,755)	(5,476)	(21,216)	(19,10
Cash flows from operating activities	59,142	15,863	98,977	51,018
nvesting activities	(20E CO2)		(205 002)	
Acquisition of investment properties Capital expenditures on investment properties	(385,603)	(1.604)	(385,603)	(0.77
Capital expenditures on investment properties  Purchase of plant and equipment	(7,710) (2,421)	(1,624) (237)	(8,988) (2,621)	(2,77
nterest income	325	335	1,287	(32
Cash flows used in investing activities	(395,409)	(1,526)	(395,925)	1,54 (1,55
cash nows used in investing activities	(595,469)	(1,320)	(090,920)	(1,55
Financing activities				
Net proceeds from rights issue	331,680	-	331,680	
New borrowing	147,500	-	147,500	
Repayment of loan	(125,000)	-	(125,000)	
Cash restricted in use for bank facilities	(1,500)	-	(1,500)	
Decrease)/ Increase in other financial liabilities	(4,427)	739	(2,167)	5,81
nterest on bank loan paid	(1,416)	(1,610)	(5,763)	(6,55)
Distribution to unitholders	(11,494)	(11,731)	(48,054)	(48,29
Cash flows from/ (used in) financing activities	335,343	(12,602)	296,696	(49,03
Net effect of exchange rate changes	5,176	1,312	3,503	(1,752
Net increase/ (decrease) in cash and cash equivalents	4,252	3,047	3,251	(1,32
Cash and cash equivalents at beginning of the period/ year	108,978	106,932	109,979	111,30
Cash and cash equivalents at end of the period/ year	113,230	109,979	113,230	109,97
Cash and cash equivalents in Statement of Cash Flows:				
Cash and cash equivalents per Statement of Financial Position	114,730	109,979	114,730	109,97
	1		i	
Less: Cash restricted in use for bank facilities	(1,500)	-	(1,500)	

Retained

## 1 (d) (i) Statements of Changes in Unitholders' Funds

	Issued equity	Currency translation reserve	earnings/ (Accumulated losses)	Total
Group 40 2011	S\$'000	S\$'000	S\$'000	S\$'000
4Q 2011  Balance at beginning of the period  Rights issue net of related costs	<b>825,113</b> 331,680	(62,008)	171,860	<b>934,965</b> 331,680
Total comprehensive income for the period  Manager's management fees settled in units	- 899	(3,584)	47,403 -	43,819 899
Distribution to unitholders	=	-	(11,494)	(11,494)
Balance at end of the period	1,157,692	(65,592)	207,769	1,299,869
Group 4Q 2010				
Balance at beginning of the period Total comprehensive income for the period	821,585 -	<b>(68,231)</b> (21,185)	<b>97,362</b> 83,221	<b>850,716</b> 62,036
Manager's management fees settled in units	888	-	-	888
Distribution to unitholders	-	- (00.440)	(11,731)	(11,731)
Balance at end of the period	822,473	(89,416)	168,852	901,909
Group YTD 2011				
Balance at beginning of the year	822,473	(89,416)	168,852	901,909
Rights issue net of related costs	331,680		-	331,680
Total comprehensive income for the year	- 2 E20	23,824	86,971	110,795
Manager's management fees settled in units Distribution to unitholders	3,539	-	(48,054)	3,539 (48,054)
Balance at end of the year	1,157,692	(65,592)	207,769	1,299,869
Group				
YTD 2010				
Balance at beginning of the year	819,117	(34,485)	106,879	891,511
Total comprehensive income for the year	- 0.050	(54,931)	110,263	55,332
Manager's management fees settled in units Distribution to unitholders	3,356	-	(48,290)	3,356 (48,290)
Balance at end of the year	822,473	(89,416)	168,852	901,909
<u>Trust</u>				
<u>4Q 2011</u>				
Balance at beginning of the period	825,113	-	(84,398)	740,715
Total comprehensive income for the period Issuance of rights issue units	331,680	-	5,892	5,892 331,680
Manager's management fees settled in units	899	-	-	899
Distribution to unitholders	-	-	(11,494)	(11,494)
Balance at end of the period	1,157,692	-	(90,000)	1,067,692
<u>Trust</u> 4Q 2010				
Balance at beginning of the period	821,585	_	(80,111)	741,474
Total comprehensive income for the period	-	-	12,143	12,143
Manager's management fees settled in units	888	-		888
Distribution to unitholders	822,473	-	(11,731) ( <b>79,699</b> )	(11,731) <b>742,774</b>
Balance at end of the period	622,473		(79,099)	142,114
Trust YTD 2011				
Balance at beginning of the year	822,473	-	(79,699)	742,774
Total comprehensive income for the year	-	-	37,753	37,753
Issuance of rights issue units	331,680	-	-	331,680
Manager's management fees settled in units	3,539	-	- (40.0F4)	3,539
Distribution to unitholders  Balance at end of the year	1,157,692	-	(48,054) ( <b>90,000</b> )	(48,054) <b>1,067,692</b>
-	.,,		(55,556)	-,50-,632
<u>Trust</u> <u>YTD 2010</u>				
Balance at beginning of the year	819,117	-	(58,164)	760,953
Total comprehensive income for the year	-	-	26,755	26,755
Manager's management fees settled in units Distribution to unitholders	3,356	-	- (48,290)	3,356 (48,290)
Balance at end of the year	822,473	<u> </u>	(48,290) ( <b>79,699</b> )	(48,290) <b>742,774</b>
at one or the year	022,773	_	(10,000)	. 72,117

#### 1 (d) (ii) Details of Any Change in the Issued and Issuable Units

Issued units at the beginning of the period

Issuance of new units for 3Q management fees

Issuance of rights units

Issued units at the end of the period

Management fees payable in units to be issued Acquisition fee payable in units to be issued

Total issued and issuable units at the end of the period

4Q 2011 (units)	4Q 2010 (units)
1,086,516,497 1,649,014	1,079,903,912 1,802,846
1,086,516,497 2,174,682,008	1,081,706,758
_,,,	.,,,.
2,904,027	1,589,095
5,507,643	-
2,183,093,678	1,083,295,853

1 (d) (iii) To show the total number of issued shares excluding treasury shares as at the end of current financial period and as at the end of the immediately preceding year

31-Dec-11	31-Dec-10
(units)	(units)
2,174,682,008	1,081,706,758

Issued units at the end of the period/ year

1 (d) (iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on

Not applicable.

2 Whether the figures have been audited, or reviewed and in accordance with which auditing standard or practice

The figures have not been audited nor reviewed by our auditors.

3 Where the figures have been audited, or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.

4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited financial statements have been

Except as disclosed in paragraph 5 below, the accounting policies and method of computation applied in the financial statement for the current financial period are consistent with those applied in the audited financial statements for the year ended 31 December 2010.

If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

Other than the adoption of various new/revised FRS including related interpretations to FRS as issued by the Singapore Accounting Standards Council, which took effect from 1 January 2011, there has been no change in the accounting policies and methods of computation adopted by the Group. They had no impact on the amounts in the financial statements. Certain comparative figures have been restated to conform with the current period's presentation.

## 6 Earnings Per Unit ('EPU') and Distribution Per Unit ('DPU') for the Financial Period

		Group			
	4Q 2011 S\$'000	4Q 2010 S\$'000	YTD 2011 S\$'000	YTD 2010 S\$'000	
Weighted average number of units in issue	1,397,885,072	1,075,681,328	1,154,492,416	1,070,856,070	
Earnings per unit in cents (EPU)	3.39	7.74	7.53	10.30	
Number of units in issue	2,174,682,008	1,081,706,758	2,174,682,008	1,081,706,758	
Distribution per unit in cents (DPU)	0.53	1.11	3.85	4.44	

## 7 Net Asset Value Per Unit Based on Units Issued at the End of the Period

	Group		Trust	
	31-Dec-11	31-Dec-10	31-Dec-11	31-Dec-10
Net asset value per unit (Cents)	59.77	83.38	49.10	68.67

#### 8 Review of the Performance

Statement of Total Return			
Gross revenue			
Property operating expenses			
Net Property Income			

Interest income Financial expenses Administrative expenses Other gains/ (losses) (net)

Total Return For The Period/ Year Before Revaluation and Tax

Increase in fair value of investment properties

Total Return For The Period/ Year Before Revaluation and Tax

Income tax Withholding tax Deferred tax

Total Return For The Period/ Year After Tax

Unitholders' distribution:

- as distributions from operations
- as return of capital

Total Unitholders' distribution Distribution per Unit (cents)

Group					
4Q 2011	4Q 2010	YTD 2011	YTD 2010		
S\$'000	S\$'000	S\$'000	S\$'000		
36,935	32,171	136,108	129,370		
(12,323)	(11,096)	(44,097)	(44,101)		
24,612	21,075	92,011	85,269		
325	335	1,287	1,543		
(3,160)	(2,371)	(9,873)	(9,523)		
(2,201)	(1,938)	(7,932)	(7,459)		
(4,585)	4,893	(6,006)	(6,597)		
14,991	21,994	69,487	63,233		
48,285	76,427	48,285	76,427		
63,276	98,421	117,772	139,660		
(0.000)	(0.005)	(10 501)	(10.500)		
(3,888)	(3,305)	(13,531)	(12,598)		
(1,752)	(1,836)	(7,037)	(6,740)		
(10,233)	(10,059)	(10,233)	(10,059)		
47 400	00 001	06 071	110.000		
47,403	83,221	86,971	110,263		
7,715	9,701	36,903	38,678		
3,706	2,328	10,543	9,200		
11,421	12,029	47,446	47,878		
0.53	12,029	3.85	4,44		
0.55	1.11	3.03	7.77		

#### 4Q 2011 vs 4Q 2010

Gross revenue for 4Q 2011 is S\$4.8 M above 4Q 2010, mainly due to additional gross revenue from Pluit Village and Plaza Medan Fair for the period 6 December 2011 (completion date of acquisitions) to 31 December 2011, following the completion of the acquisitions. The higher gross revenue is partly reduced by the effect of foreign exchange rates used for translating revenues denominated in Indonesian Rupiah ("IDR") to Singapore Dollars ("SGD").

Property operating expenses for 4Q 2011 are S\$1.2 M above 4Q 2010, mainly due to higher land rental, property management fee and property operating and maintenance expenses as a result of acquisition of Pluit Village and Plaza Medan Fair. The higher property operating expenses are partly offset by the effect of foreign exchange rates used for translating expenses denominated in Indonesian Rupiah ("IDR") to Singapore Dollars ("SGD").

The financial expenses of S\$3.2 M mainly relate to the interest costs and amortisation of transaction costs arising from the existing and previous term loan facilities, including the writing off of unamortised transaction costs relating to the term loan facility from Deutsche Bank, in December 2011.

Administrative expenses are S\$0.3 M above 4Q 2010, mainly due to higher management fee as a result of higher value of deposited property and net property income.

Other losses (net) of S\$4.6 M is mainly made up of (i) realised loss on foreign exchange forward contracts of S\$3.6 M, due to the difference between the contracted rates and the rates prevailing during the period, (ii) unrealised gain on interest rate swap of S\$0.4 M, and (iii) unrealised loss on foreign exchange forward contracts of S\$1.2 M as a result of depreciation of SGD against the IDR in Q4 2011. The Trust has entered into foreign exchange forward contracts to mitigate its exposure on currency movement due to the fact that the majority of the Trust's income is in IDR. The unrealised gain/ loss on foreign exchange forward contracts is a non-cash item and does not affect the amount of distribution to unitholders.

## YTD 2011 vs YTD 2010

Gross revenue for YTD 2011 is S\$6.7 M above YTD 2010, mainly due to (i) additional gross revenue from Pluit Village and Plaza Medan Fair for the period 6 December 2011 (completion date of acquisitions) to 31 December 2011, following the completion of the acquisitions, (ii) higher service charge and utilities recovery. The higher gross revenue is partly reduced by the effect of foreign exchange rates used for translating revenues denominated in Indonesian Rupiah ("IDR") to Singapore Dollars ("SGD").

Interest income of S\$1.3 M is 17% below YTD 2010 due to a lower proportion of IDR deposits to SGD deposits. The financial expenses of S\$9.9 mil mainly relate to the interest costs and amortisation of transaction costs arising from the existing and previous term loan facilities.

Administrative expenses are S\$0.5 M above YTD 2010, mainly due to higher management fee as a result of higher value of deposited property and net property income.

Other losses (net) of S\$6.0 M is mainly made up of (i) realised loss on foreign exchange forward contracts of S\$11.7 M, due to the difference between the contracted rates and the rates prevailing during the period, and (ii) unrealised gain on foreign exchange forward contracts of S\$5.5 M as a result of the appreciation of SGD against the IDR. The Trust has entered into foreign exchange forward contracts to mitigate its exposure on currency movement due to the fact that the majority of the Trust's income is in IDR.

## LIPPO MALLS INDONESIA RETAIL TRUST 2011 FULL YEAR UNAUDITED FINANCIAL STATEMENTS AND DISTRIBUTION ANNOUNCEMENT

## 9 Commentary on the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

In December 2011 and January this year, Indonesia's sovereign rating was upgraded to investment grade by Fitch Ratings (BBB-) and Moody's (Baa3) respectively, boosting the country's position as an emerging economy; poised to join the league of emerging BRICS economies of Brazil, Russia, India, China and South Africa. Indonesia has escaped relatively unscathed from the global slowdown, underpinned by continued domestic demand – where the middle-class have been growing in tandem with the economy – which accounts for almost 70% of the nation's GDP. GDP growth in 2011 was estimated to have reached 6.5% while official target for 2012 is approximately 6.7%.

Demand for retail space is expected to continue to grow given the optimistic outlook for retail sales in the next three to six months, as indicated by respondents surveyed by Bank Indonesia in its November 2011 Retail Sales Survey. Industry experts expect Indonesia's retail sector to continue demonstrating solid growth, driven mainly by sales of consumer goods such as food and beverage, fashion, and electronic products.

#### 10 <u>Distributions</u>

#### (a) Current financial period

Any distributions declared for the current

Yes

financial period: Name of distribution:

Fourth quarter distribution for the period from 1 October 2011 to 31 December 2011.

Fourth quarter distribution for the period from 1 October 2010 to 31 December 2010.

Distribution Type: Tax-exempt and capital distribution.

Distribution Rate: Tax-exempt distribution of 0.36 cents per unit and capital distribution of 0.17 cents

per unit.

Par value of units: NA Tax rate: NA

### (b) Corresponding period of the preceding financial period

Any distributions declared for the

corresponding period of the immediate

preceding financial period:

Yes

Name of distribution:

Distribution Type: Tax-exempt and capital distribution.

Distribution Rate: Tax-exempt distribution of 0.90 cents per unit and capital distribution of 0.21 cents

per unit.

Par value of units: NA
Tax rate: NA

(c) Date payable: 16 March 2012

(d) Book closure date: 24 February 2012

### 11 If no distribution has been declared/(recommended), a statement to that effect

Not applicable.

#### 12 Interested Person Transactions Mandate

LMIR Trust is not required to obtain a general mandate from the Unitholders for Interested Party Transactions.

13 Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

Pursuant to Rule 704(13) of the Listing Manual, LMIRT Management Limited (the "Company"), as manager of Lippo Malls Indonesia Retail Trust ("LMIR Trust"), wishes to confirm that there was no person occupying managerial position in the Company or any of its principal subsidiaries who is a relative of a Director or Chief Executive Officer or Substantial Shareholder of the Company or Substantial Unitholder of LMIR Trust for the financial year ended 31 December 2011.

BY ORDER OF THE BOARD OF LMIRT MANAGEMENT LIMITED (AS MANAGER OF LIPPO MALLS INDONESIA RETAIL TRUST)

Ms Viven G. Sitiabudi Chief Executive Director 16 February 2012